

### South Carolina Public Employee Benefit Authority

Serving those who serve South Carolina

### **Meeting Agenda**

Meeting Agenda | Finance, Administration, Audit and Compliance Committee | Health Care Policy Committee | Retirement Policy Committee | Board of Directors

Thursday, October 1, 2020

Via teleconference: 888 475 4499 Meeting ID 646 749 5163 ##

Via YouTube: https://www.youtube.com/channel/UC2JqAZyM3EwTQxRyif1hmCA

### Finance, Administration, Audit and Compliance Committee | 9:00 a.m.

- I. Call to Order
- II. Approval of Meeting Minutes July 22, 2020
- III. Election of Committee Vice-Chairman
- IV. Committee Charter Review
- V. Internal Audit Plan Review
- VI. Vendor Referral Policy
- VII. Old Business/Director's Report
- VIII. Adjournment

#### **Health Care Policy Committee | 9:30 a.m.**

- I. Call to Order
- II. Approval of Meeting Minutes March 4, 2020
- III. Election of Committee Vice-Chairman
- IV. Committee Charter Review
- V. 2021 State Health Plan Approval of Benefits and Contributions
- VI. Old Business/Director's Report
- VII. Adjournment

### Retirement Policy Committee 10:00 a.m.

- I. Call to Order
- II. Approval of Meeting Minutes March 4, 2020
- III. Election of Committee Vice-Chairman
- IV. Committee Charter Review
- V. Approval of State ORP Investment Lineups
- VI. Defined Contribution Quarterly Reports
  - i. Deferred Compensation Program Investment Performance Report
  - ii. State ORP Investment Performance Report
- VI. Deferred Compensation Program Plan Summary
- VII. Old Business/Director's Report
- VIII. Adjournment

### Notice of public meeting

### Board of Directors | 11:00 a.m.

- I. Call to Order
- II. Approval of Meeting July 22, 2020
- COVID-19 Update III.
- IV. Legislative/Health Update
- V. Approval of 2021 Board and Committee Meeting Dates
- VI. Discussion of 2022 State Health Plan Budget Requirements
- VII. **Committee Reports** 
  - A. Finance, Administration, Audit and Compliance Committee
    - a) Committee Charter Approval
    - b) Vendor Referral Policy
  - B. Health Care Policy Committee
    - a) 2021 State Health Plan Approval of Benefits and Contributions
    - b) Committee Charter Approval
  - C. Retirement Policy Committee
    - a) Committee Charter Approval
    - b) Approval of State ORP Investment Lineups
- VIII. **Old Business** 
  - A. Director's Report
  - Roundtable Discussion В.
- IX. Executive Session for the Purpose of Discussing Contractual Matters Pursuant to S.C. Code of Laws § 30-4-70(a)(2)
- Χ. Adjournment

# PUBLIC EMPLOYEE BENEFIT AUTHORITY AGENDA ITEM Retirement Policy Committee

Meeting Date: October 1, 2020	

- 1. Subject: Election of Retirement Policy Committee Vice-Chairman
- **2. Summary:** According to the PEBA Board Bylaws: At the first committee meeting after the Chairman's appointment of the standing committee members and chairmen each even-numbered year, each standing committee shall elect a vice-chairman to preside over the committee and oversee committee business in the absence of the committee chairman.
- 3. What is the Committee asked to do? Elect a Retirement Policy Committee Vice-Chairman
- 4. Supporting Documents:
  - (a) Attached: None

# PUBLIC EMPLOYEE BENEFIT AUTHORITY AGENDA ITEM Retirement Policy Committee

M	eeting Date	e: October 1, 2020
1.	Subject:	Retirement Policy Committee Charter Review
	-	Periodic review and update of the Committee Charter  ne Committee asked to do? Approve the revised Committee Charter

### 4. Supporting Documents:

(a) Attached: Retirement Policy Committee Charter 2020 Legal Draft



#### South Carolina Public Employee Benefit Authority

202 Arbor Lake Drive | Columbia, SC 29223 803.737.6800 | 888.260.9430 www.peba.sc.gov

### **Retirement Policy Committee Charter**

### [As adopted by the PEBA Board on October 18, 202017]

- (A) Purpose: The Retirement Policy Committee will fulfill the fiduciary responsibilities related to the administration of the defined benefit and defined contribution retirement plans and the oversight of the staff related thereto regarding the administration, financial and actuarial performance and associated reporting of the plans.
- (B) Authority: The authority of the Retirement Policy Committee is limited to information-gathering and advice and recommendations to, and on behalf of, the Board, and to ministerial acts. The Committee may invite administrators, consultants, staff, external auditors, and/or others to attend meetings and provide pertinent information as necessary. PEBA Board of Directors Bylaws, Section V(C).
- (C) Composition: The Retirement Policy Committee will be established pursuant to the process defined in the PEBA Board of Directors Bylaws.

#### (D) Meetings:

- The Retirement Policy Committee will meet as circumstances require upon the call of the Committee Chair.
- Retirement Policy Committee meetings will adhere to the rules outlined in the PEBA Board of Directors Bylaws and with applicable law.

#### (E) Responsibilities:

- Ensure the PEBA strategic plan includes strategic issues and projects within the Retirement Policy Committee's purpose, noted in Section A.
- (2) Optional Retirement Program Receive ORP vendor investment performance reports regularly in accordance with the investment policy statement. As needed, make recommendations to the PEBA Board regarding the termination, selection, and retention of funds in the State ORP pursuant to the investment benchmarks set forth in the State ORP Investment Policy approved by the PEBA Board.
- (3) Provide the PEBA Board with a recommended replacement fund for the State ORP in the event of a fund termination.
- (4) S.C. Deferred Compensation Program Receive Program vendor investment performance reports regularly in accordance with the investment policy statement. As needed, make recommendations to the PEBA Board regarding the termination, selection, and retention of funds in the S.C. Deferred Compensation Program pursuant to the investment benchmarks set forth in the S.C. Deferred Compensation Investment Policy approved by the PEBA Board.

- (5) Provide the PEBA Board with a recommended replacement fund for the S.C. Deferred Compensation Program in the event of a fund termination.
- (6) Review actuarial assumptions and valuations, and submit to the PEBA Board recommended actions regarding employer contribution rates for the S.C. Retirement Systems;
- (7) Review the actuarial requirement for General Fund appropriations for the National Guard System;
  - (8) Review the annual S.C. Deferred Compensation Program Audit Report;
- (9)(8) Review the State ORP Investment Policy periodically, but no less than every three years, and make recommendations to the PEBA Board; and
- (10)(9) Review the S.C. Deferred Compensation Program Investment Policy periodically, but no less than every three years, and make recommendations to the PEBA Board.

As approved and adopted:

### SOUTH CAROLINA PUBLIC EMPLOYEE BENEFIT AUTHORITY BOARD OF DIRECTORS

<del>y:</del>		By:	
	John A. Sowards, Chairman		Alex Shissias
<i>/</i> :		Ву:	
	Frank W. Fusco		Stephen Heisler
<del>/:</del>		Ву:	
	Ed Walton		Sheriff Leon Lott
		Ву:	
	Steve A. Matthews		Joe W. "Rocky" Pearce, Jr.
		Ву:	
	Audie Penn		David J. Tigges

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# PUBLIC EMPLOYEE BENEFIT AUTHORITY AGENDA ITEM Retirement Policy Committee

Meeting	Date:	October	1,	2020
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- 1. Subject: Approval of State ORP Investment Lineups
- **2. Summary:** The investment line-up of each recordkeeper should adhere to the standards set in the State Optional Retirement Program Investment Policy Statement (IPS). In addition, each lineup should include different risk investment options: low, medium and high. An investment option should be diversified compared to other options and across different sectors within its own portfolio. The investment options available to participants should not have overlapping goals and risk profiles.
- **3.** What is the Committee asked to do? Recommend that the PEBA Board approve the investment line-ups for the State ORP, as presented, to be effective with the commencement of the new State ORP contract on January 1, 2021.

### 4. Supporting Documents:

(a) Attached: State ORP Recordkeeper Structure and Investment Review



# State of South Carolina Optional Retirement Program

# RECORD KEEPER STRUCTURE AND INVESTMENT REVIEW

**October 1, 2020** 

Michael C. Wright Senior Vice President

Joe Ferguson
Consultant

# Summary: Introduction and Philosophy

- > South Carolina Optional Retirement Program Review Items
  - > Philosophy/Best Practices
    - > Limitation to Environmental, Social and Governance (ESG) strategies:
      - > Recent Department of Labor (DOL) guidelines
      - > Difficulty in assessing the relevance and financial impact of ESG screens
    - Remove Sector Funds
      - Lack of internal diversification
      - > Retirement planning versus tactical performance objectives
  - Target Date Funds: One provider across 4 record keepers
    - First priority of 2021
    - > Fiduciary, Best Practice and participant demographic rationale
  - > Structure
    - > Streamlined lineup with low, medium and high risk investment options

# Summary: Introduction and Philosophy

- > South Carolina Optional Retirement Program Review Items
  - > Fees
    - > In accordance with investment policy statement and competitive versus peers
    - > Preference for non-proprietary funds over proprietary funds
  - > Lineup Recommendations
  - > Mapping Recommendations

2

## Summary: Fund Line-up Structure

- The investment line-up of each recordkeeper should adhere to the standards set in the State Optional Retirement Program Investment Policy Statement (IPS).
- > The IPS allows 16 investment options or fewer for each vendor. The line-ups proposed in the RFP all adhere to the IPS (TDFs count as a single option).

Vendor	Number of Proposed Options
AIG	12
MassMutual	14
TIAA	13
Voya	14

- > In addition each lineup should include different risk investment options: low, medium and high
  - All proposed lineups adhere to having each type of investment option in the three categories: low, medium and high risk
- An investment option should be diversified compared to other options and across different sectors within its own portfolio.
- The investment options available to participants should not have overlapping goals and risk profiles.
- Behavioral Finance has shown that having streamlined choices with little overlap minimizes participant confusion and improves decision making.

# Summary: Philosophy – Target Date Funds

- Segal Marco's perspective is that the assessment and selection of a target date fund (TDF) series should be generally based on the demographics of the entire population including age dispersion, average retirement age, and other retirement income options available. From an investment perspective the State ORP IPS requires an evaluation of the glide path, asset classes and underlying funds included, allocation modeling to consider the plan demographics and rebalancing methods, performance and fees.
  - Our evaluation of these factors for the State ORP leads us to the conclusion that the use of a common TDF series across the four State ORP vendors may be appropriate.
  - Due to target date fund availability on record keeper platforms and scheduling, we felt more time was needed to perform an analysis to make a presentation to PEBA. Our priority for 2021 is to present the analysis whether PEBA should select a single TDF suite for the State ORP, and if so, which TDF suite to use across all four vendors.
  - Under ERISA, the use of the TDF as the Qualified Default Investment Alternative (QDIA) raises the bar for its selection since the Plan Sponsor receives the fiduciary safe harbor protections for default and mapping situations.
  - Additionally, it has become more common in the market to select a non-proprietary TDF series so that administrative pricing is not tied to the investment choice.

# Summary: Investment Option Fund Fees

> The goal of the Program should be to offer investment options with low fees compared to peers considering the scale of assets. The table shows the number of funds in each quartile ranking (against the asset class peer group) for the proposed line-ups.

	1 <sup>st</sup> quartile (low)	2 <sup>nd</sup> quartile	3 <sup>rd</sup> quartile	4 <sup>th</sup> quartile (high)
AIG	12	-	-	-
MassMutual	12	2	-	-
TIAA	12	1	-	-
Voya	14	-	-	-

- > Each proposed line-up has low cost options with competitive fees versus their peers.
- In addition, all of the proposed investment options are below the maximum expense ratios stipulated in the State ORP IPS

	Maximum
Asset Class	Expense Ratio
Active Bond	0.75%
Bond Index	0.50%
Active Large Cap, Mid Cap, Target Maturity/Asset Allocation	1.25%
Small Cap	1.50%
Foreign Stock	1.50%
US and Foreign Equity Index	0.50%
Real Estate	1.50%

# Summary: Current Fund Line-up Structure - Recommendations

#### AIG

- Remove the Vanguard Health and mapping assets to the age appropriate TDF: The fund is not internally diversified and more appropriate for non-retirement investors
- Replace Vanguard Institutional Index and map the assets to Fidelity 500 Index.
  - ✓ This change would lower the fund fee from 0.04% to 0.015%.
- ✓ Replace Vanguard Emerging Market Index with Fidelity Emerging Market Index (FPADX).
  - ✓ This change would lower the fund fee from 0.14% to 0.08%
- ✓ Replace T Rowe Price Large Cap Growth with Vanguard US Growth (VWUAX)
  - ✓ This change would lower the fund fee from 0.56% to 0.28%
  - ✓ The Vanguard US Growth strategy meets standards regarding risk, fees, assets, management and style consistency.
- Replace the Vanguard Target Date Suite with the SSgA Target Date Suite.
  - ✓ This change would lower fees as this suite charges 0.09% for each fund compared to the Vanguard suite that ranges from 0.12% to 0.15%.
  - See more information on the next page.
- ✓ Add Fidelity International Index (FSPSX) This investment option will give participants a
  low cost (fee: 0.04%) passively managed index fund in the international equity
  developed markets asset class.
  - ✓ Since this option is new, it will not receive any mapped assets.

# Summary: Current Fund Line-up Structure - Recommendations

#### MassMutual

- Remove the American Funds Balanced Fund and mapping assets to the age appropriate TDF: The fund overlaps with the TDF series without providing a dynamic glidepath and may cause participant confusion.
- ✓ Add the Fidelity Total International Index Fund (FTIHX) to the lineup. This investment option will give participants a low cost (fee: 0.06%) passively managed index fund in the international equity asset class.
  - ✓ Since this option is new, it will not receive any mapped assets.

#### TIAA

- Remove CREF Social Choice and map assets to the age appropriate TDF.
  - The fund overlaps with the TDF series without providing a dynamic glidepath and may cause participant confusion. Also, the fund raises issues under the current Department of Labor guidelines
- ✓ Remove TIAA Real Estate Securities and map assets to the age appropriate TDF.
  - ✓ REIT funds are sector funds and do not offer enough diversification as a standalone option.
- ✓ Add the Vanguard Total International Index Fund (VTIAX) to the lineup. This investment option will give participants a low cost (fee: 0.11%) passively managed index fund in the international equity asset class.
  - Since this option is new, it will not receive any mapped assets.

## Summary: MetLife to Voya Mapping - Recommendations

### Voya

- ✓ Voya had a clean slate to construct their program and was able to structure the investment alternatives to provide best practice mapping from MetLife options.
- ✓ We reviewed all options to ensure compliance with the State ORP IPS, market best practices and our general philosophy as outlined in the preamble to this report.
- ✓ The last page of this report includes a mapping schedule from MetLife to the proposed Voya investment option lineup.

# Summary: AIG Fund Lineup Structure

State Optional Retirement Prog	ram				_				
AIG Current Lineup						AIG Potential New Lineup			
		Total Assets:	\$665,583,727						
Fund Names	Ticker	MS Category	i			Fund names	<u>Ticker</u>		
Fixed Account/Money market			\$77,737,797	Exp. Ratio		Fixed Account/Stable Value		11.7%	Exp. Ratio
Fixed Interest Option	N/A	Stability of Principal	\$77,737,797	0.00%		Fixed Interest Option	N/A	11.7%	0.00%
r ixed interest Option	IVA	Stability of Fillicipal	ψ11,131,131	0.0076		i ixed litterest Option	IN/A	11.770	0.0078
Fixed Income			\$42,642,429			Fixed Income			+
Vanguard Total Bond Index	VBTIX	Intermediate-Term Bond		0.04%		Vanguard Total Bond Index	VBTIX	4.7%	0.04%
DFA Inflation Protected Securities	DIPSX	TIPS	\$11,558,671	0.11%		DFA Inflation Protected Securities	DIPSX	1.7%	0.11%
DI / Timation i retocted Geodinico	Dii OX	1110	ψ11,000,011	0.1170		D17/ IIIIadol11 Totoctoa Goodinico	Dii OX	1.770	0.1170
Target Date			\$145,517,110			Target Date		29.4%	
Vanguard Target Retirement Income	VTINX	Target Date Income	\$37,112,332	0.12%	>	SSgA Target Retirement Income K	SSFOX	5.6%	0.09%
Vanguard Target Retirement 2015	VTXVX	Target Date 2015	\$869,820	0.13%	>	SSgA Target Retirement Income K	SSFOX	0.1%	0.09%
Vanguard Target Retirement 2020	VTWNX	Target Date 2020	\$6,929,512	0.13%	>	SSgA Target Retirement 2020 K	SSBOX	1.0%	0.09%
Vanguard Target Retirement 2025	VTTVX	Target Date 2025	\$7,715,947	0.13%	>	SSgA Target Retirement 2025 K	SSBSX	1.2%	0.09%
Vanguard Target Retirement 2030	VTHRX	Target Date 2030	\$9,522,096	0.14%	>	SSgA Target Retirement 2030 K	SSBYX	1.4%	0.09%
Vanguard Target Retirement 2035	VTTHX	Target Date 2035	\$10,655,240	0.14%	>	SSgA Target Retirement 2035 K	SSCKX	1.6%	0.09%
Vanguard Target Retirement 2040	VFORX	Target Date 2040	\$15,605,634	0.14%	>	SSgA Target Retirement 2040 K	SSCQX	2.3%	0.09%
Vanguard Target Retirement 2045	VTIVX	Target Date 2045	\$12,767,829	0.15%	>	SSgA Target Retirement 2045 K	SSDEX	1.9%	0.09%
Vanguard Target Retirement 2050	VFIFX	Target Date 2050	\$14,130,271	0.15%	>	SSgA Target Retirement 2050 K	SSDLX	2.1%	0.09%
Vanguard Target Retirement 2055	VFFVX	Target Date 2055+	\$13,332,228	0.15%	>	SSgA Target Retirement 2055 K	SSDQX	2.0%	0.09%
Vanguard Target Retirement 2060	VTTSX	Target Date 2060+	\$16,876,202	0.15%	>	SSgA Target Retirement 2060 K	SSDYX	2.5%	0.09%
U U		9				SSgA Target Retirement 2065 K	SSFKX	0.0%	0.09%
			<b></b>						
US Equity Large			\$187,302,296			US Equity Large		28.1%	
Vanguard Institutional Index	VINIX	Large Blend	\$85,109,541	0.04%	>	Fidelity 500 Index	FXAIX	12.8%	0.015%
Vanguard Value Institutional Index	VIVIX	Large Value	\$29,272,925	0.04%		Vanguard Value Institutional Index	VIVIX	4.4%	0.04%
T. Rowe Price Institutional LG CP Growth	TRLGX	Large Growth	\$72,919,830	0.56%	>	Vanguard US Growth	VWUAX	11.0%	0.28%
US Mid and Small			\$97.056.798			US Mid and Small		14.6%	+
Vanguard MidCap Index Institutional	VMCIX	Mid Blend	\$51,282,458	0.04%		Vanguard MidCap Index Institutional	VMCIX	7.7%	0.04%
Vanguard Small Cap Index	VSCIX	Small Blend	\$45,774,340	0.04%		Vanguard Small Cap Index	VSCIX	6.9%	0.04%
On a sinker			<b>\$50,400,004</b>		_			7.00/	
Specialty	\/OLIA\/	l la altha a a a	\$50,428,384	0.070/		Ann Annuarieta Tarret Data E	NI/A	7.6%	0.0004
Vanguard Healthcare	VGHAX	Healthcare	\$50,428,384	0.27%	>	Age Appropriate Target Date Fund	N/A	7.6%	0.09%
International/Global			\$64,898,911			International/Global		9.8%	
Amer Funds EuroPacific Growth	RERGX	International Equity	\$61,015,106	0.46%		Amer Funds EuroPacific Growth	RERGX	9.2%	0.46%
						Fidelity International Index	FSPSX		0.04%
Vanguard Emerging Market Stock Index	VEMAX	Emerging Market Equity	\$3,883,805	0.14%	>	Fidelity Emerging Market Index	FPADX	0.6%	0.08%

# Summary: MassMutual Fund Lineup Structure

State Optional Retirement Pro	gram								
MassMutual Current Lineup						MassMutual Potential New L	ineup		
		Total Assets	\$394,161,716						
Fund Names	<u>Ticker</u>	MS Category	ψ004,101,110			Fund names	<u>Ticker</u>		
Fixed Account/Money market			\$46.620.641	Exp. Ratio		Fixed Account/Stable Value		11.8%	Exp. Ratio
General Fixed Interest SF GIA 61953	N/A	Stability of Principal	\$46,620,641	0.16%		General Fixed Interest SF GIA 61953	N/A	11.8%	0.16%
Fixed Income			\$26,162,542			Fixed Income		6.6%	
JP Morgan Core Bond	JCBUX	Intermediate-Term Bond		0.34%		JP Morgan Core Bond	JCBUX	3.6%	0.34%
Vanguard Inflation Protected Securities	VAIPX	TIPS	\$12,141,411	0.10%		Vanguard Inflation Protected Securities	VAIPX	3.1%	0.10%
Target Date			\$134,155,977			Target Date		41.9%	
T. Rowe Price Retirement I 2010	TRPAX	Target Date Income	\$948,122	0.37%		T. Rowe Price Retirement I 2010	TRPAX	0.2%	0.37%
T. Rowe Price Retirement I 2015	TRFGX	Target Date 2015	\$4,961,418	0.40%		T. Rowe Price Retirement I 2015	TRFGX	1.3%	0.40%
T. Rowe Price Retirement I 2020	TRBRX	Target Date 2020	\$1,330,615	0.43%		T. Rowe Price Retirement I 2020	TRBRX	0.3%	0.43%
T. Rowe Price Retirement I 2025	TRPHX	Target Date 2025	\$18,742,145	0.47%		T. Rowe Price Retirement I 2025	TRPHX	4.8%	0.47%
T. Rowe Price Retirement I 2030	TRPCX	Target Date 2030	\$4,368,518	0.49%		T. Rowe Price Retirement I 2030	TRPCX	1.1%	0.49%
T. Rowe Price Retirement I 2035	TRPJX	Target Date 2035	\$28,213,971	0.50%		T. Rowe Price Retirement I 2035	TRPJX	7.2%	0.50%
T. Rowe Price Retirement I 2040	TRPDX	Target Date 2040	\$6,349,944	0.51%		T. Rowe Price Retirement I 2040	TRPDX	1.6%	0.51%
T. Rowe Price Retirement I 2045	TRPKX	Target Date 2045	\$50,418,754	0.52%		T. Rowe Price Retirement I 2045	TRPKX	12.8%	0.52%
T. Rowe Price Retirement I 2050	TRPMX	Target Date 2050	\$6,713,487	0.52%		T. Rowe Price Retirement I 2050	TRPMX	1.7%	0.52%
T. Rowe Price Retirement I 2055	TRPNX	Target Date 2055+	\$6,875,604	0.52%		T. Rowe Price Retirement I 2055	TRPNX	1.7%	0.52%
T. Rowe Price Retirement I 2060	TRPLX	Target Date 2060+	\$5,233,399	0.52%		T. Rowe Price Retirement I 2060	TRPLX	1.3%	0.52%
1. Nowe i nee realisment i 2000	TIKI EX	Target Date 20001	ψ0,200,000	0.0270		1. Nowe I not retain the 12000	TIKI EX	1.570	0.0270
Balanced			\$30,936,065					7.8%	
American Funds Balanced	RLBGX	Balanced	\$30,936,065	0.26%	>	Age Appropriate Target Date Fund		7.8%	N/A
US Equity Large			\$83,047,991			US Equity Large		21.1%	
Vanguard Institutional Index	VINIX	Large Blend	\$37,475,604	0.04%		Vanguard Institutional Index	VINIX	9.5%	0.04%
MFS Value	MEIKX	Large Value	\$25.079.761	0.04%		MFS Value	MEIKX	6.4%	0.04%
MassMutual Select Blue Chip Growth	MBCZX	Large Growth	\$20,492,626	0.47%		MassMutual Select Blue Chip Growth	MBCZX	5.2%	0.47%
Maccinatal Coloct Blac Crip Crown	IVIDODA	Largo Growan	φ20, 102,020	0.0170		Maderiata de des Blad et lip el ewar	WEGE	0.270	0.0170
US Mid and Small			\$48,834,201			US Mid and Small		12.4%	
Vanguard MidCap Index Institutional	VMCIX	Mid Blend	\$24.099.063	0.04%		Vanguard MidCap Index Institutional	VMCIX	6.1%	0.04%
Vanguard Small Cap Index	VSCIX	Small Blend	\$4,588,246	0.04%		Vanguard Small Cap Index	VSCIX	1.2%	0.04%
American Beacon Small Cap Value	AVFIX	Small Value	\$768,070	0.04%		American Beacon Small Cap Value	AVFIX	0.2%	0.83%
INVESCO Small Cap Growth	GTSFX	Small Growth	\$19,378,822	0.71%		INVESCO Small Cap Growth	GTSFX	4.9%	0.71%
International/Global			\$24,404,299			International/Global		6.2%	
	OIGIX	International Equity	\$23,174,252	0.69%		Oppenheimer International Growth	OIGIX	5.9%	0.69%
Oppenheimer International Growth	UIGIX	international Equity	φ∠3,174,∠5∠	0.09%		Fidelity Total International Index	FTIHX	0.0%	0.69%
JP Morgan Emerging Markets	JEMWX	Emerging Market Equity	\$1,230,047	0.79%		JP Morgan Emerging Markets	JEMWX	0.0%	0.06%
or morgan Emerging Markets	JEIVIV A	Linerging Market Equity	ψ1,200,041	0.13/0		or worgan Emerging warkers	JEIVIV V	0.070	0.13/0

# Summary: TIAA Fund Lineup Structure

State Optional Retirement Prog	ram								
TIAA Current Lineup						TIAA Potential New Lineup			
		Total Assets:	\$1,505,798,344						
Fund Names	Ticker	MS Category		,		Fund names	Ticker		
Fixed Account/Money market			\$269,590,039	Exp. Ratio		Fixed Account/Stable Value		17.9%	Exp. Ratio
TIAA Traditional	N/A	Stability of Principal	\$235,969,698	0.00%		TIAA Traditional	N/A	15.7%	0.00%
TIAA CREF Money Market Institutional	TCIXX	Stability of Principal	\$33,620,341	0.14%		TIAA CREF Money Market Institutional	TCIXX	2.2%	0.14%
Fixed Income			\$71,028,296			Fixed Income		4.7%	+
TIAA CREF Bond Index	TBIIX	Intermediate-Term Bond	\$47,938,624	0.11%		TIAA CREF Bond Index	TBIIX	3.2%	0.11%
CREF Inflation Linked Bond	N/A	TIPS	\$23,089,672	0.22%		CREF Inflation Linked Bond	N/A	1.5%	0.22%
Target Date			\$496,284,392			Target Date		38.8%	
TIAA CREF Lifecycle Retirement Inc. Instl	TLRIX	Target Date Income	\$976,535	0.37%		TIAA CREF Lifecycle Retirement Inc. Ins	tl TLRIX	0.1%	0.37%
TIAA CREF Lifecycle Retirement inc. Insti	TCTIX	Target Date Income	\$8,175,388	0.37%		TIAA CREF Lifecycle Retirement inc. ins	TCTIX	0.1%	0.37%
TIAA CREF Lifecycle 2010 Institutional	TCNIX	Target Date 2015	\$11,550,072	0.37%		TIAA CREF Lifecycle 2010 Institutional	TCNIX	0.5%	0.37%
TIAA CREF Lifecycle 2013 Institutional	TCWIX	Target Date 2015	\$27,403,514	0.38%		TIAA CREF Lifecycle 2013 Institutional	TCNIX	1.8%	0.36%
TIAA CREF Lifecycle 2020 Institutional	TCYIX	Target Date 2025	\$40,836,617	0.39%		TIAA CREF Lifecycle 2020 Institutional	TCYIX	2.7%	0.39%
TIAA CREF Lifecycle 2023 Institutional	TCTIX	Target Date 2025	\$59,035,562	0.41%		TIAA CREF Lifecycle 2023 Institutional	TCRIX	3.9%	0.41%
		Target Date 2035	\$80,158,293	0.42%		TIAA CREF Lifecycle 2030 Institutional	TCIIX	5.3%	0.42%
TIAA CREF Lifecycle 2035 Institutional TIAA CREF Lifecycle 2040 Institutional	TCIIX TCOIX	Target Date 2035	\$125.519.549	0.43%		TIAA CREF Lifecycle 2033 Institutional	TCIIX	8.3%	0.43%
TIAA CREF Lifecycle 2040 Institutional	TTFIX	Target Date 2045	\$61.061.595	0.44%		TIAA CREF Lifecycle 2040 Institutional	TTFIX	4.1%	0.44%
			* - , ,			,		,	
TIAA CREF Lifecycle 2050 Institutional	TFTIX	Target Date 2050	\$50,685,097	0.45%		TIAA CREF Lifecycle 2050 Institutional	TFTIX	3.4%	0.45%
TIAA CREF Lifecycle 2055 Institutional	TTRIX	Target Date 2055+	\$25,733,111	0.45%		TIAA CREF Lifecycle 2055 Institutional	TTRIX	1.7%	0.45%
TIAA CREF Lifecycle 2060 Institutional	TLXNX	Target Date 2060+	\$5,149,058	0.45%		TIAA CREF Lifecycle 2060 Institutional	TLXNX	0.3%	0.45%
Balanced			\$49,770,992						
CREF Social Choice	N/A	Balanced	\$49,770,992	0.17%	>	Age Appropriate Target Date Fund		3.3%	N/A
US Equity Large			\$165,731,817			US Equity Large		11.0%	+
TIAA CREF Index Inst	VINIX	Large Blend	\$136,005,587	0.05%		TIAA CREF Index Inst	VINIX	9.0%	0.05%
T. Rowe Price Inst Large Cap Value	TILCX	Large Value	\$29,726,230	0.56%		T. Rowe Price Inst Large Cap Value	TILCX	2.0%	0.56%
			<b>***</b> ********					F 40/	
US Mid and Small			\$76,915,369			US Mid and Small		5.1%	
Vanguard MidCap Index Institutional	VMCIX	Mid Blend	\$48,941,656	0.04%		Vanguard MidCap Index Institutional	VMCIX	3.3%	0.04%
TIAA CREF Small Cap Index	TISBX	Small Blend	\$27,973,714	0.06%		TIAA CREF Small Cap Index	TISBX	1.9%	0.06%
Specialty			\$38,901,296					2.6%	
TIAA CREF Real Estate Securities	TIREX	REITs	\$38,901,296	0.51%	>	Age Appropriate Target Date Fund	N/A	2.6%	N/A
International/Global			\$276,313,651			International/Global		18.3%	+
American Funds EuroPacific Growth	RERGX	International Equity	\$59,557,295	0.46%		American Funds EuroPacific Growth	RERGX	4.0%	0.69%
American Funds New World	RNWGX	Emerging Market Equity	\$4,985,054	0.60%		American Funds New World	RNWGX	0.3%	0.60%
CREF Stock	N/A	Global Equity	\$211,771,302	0.21%		CREF Stock	N/A	14.1%	0.21%
		1. 3	, , , , ,			Vanguard Total International Index	VTIAX	0.0%	0.11%
Terminated - no longer open to participa	nts		\$61,262,491			Terminated - no longer open to partic	ipants	4.1%	+
CREF Growth	N/A		\$22,977,324	N/A		CREF Growth	N/A	1.5%	N/A
CREF Global Equities	N/A		\$11,317,209	N/A		CREF Glowth  CREF Global Equities	N/A	0.8%	N/A
CREF Bond Market	N/A		\$4,721,845	N/A		CREF Bond Market	N/A	0.8%	N/A
TIAA Real Estate	N/A		\$5,601,846	N/A		TIAA Real Estate	N/A	0.3%	N/A
CREF Equity Index	N/A N/A		\$12,015,563	N/A		CREF Equity Index	N/A N/A	0.4%	N/A N/A
CREF Equity Index CREF Money Market	N/A N/A		\$4,628,703	N/A N/A		CREF Equity Index CREF Money Market	N/A N/A	0.8%	N/A N/A

# Summary: MetLife to Voya Mapping - Recommendations

State Optional Retirement Prog	ıram								
MetLife Lineup					Voya Lineup				
		Total Assets	s: \$359,134,036						
Fund Names	<u>Ticker</u>	MS Category	1			Fund names	<u>Ticker</u>		
Fixed Account/Money market			\$36,180,969	Exp. Ratio		Fixed Account/Stable Value		10.1%	Exp. Ratio
GoldTrack Select	N/A	Stability of Principal	\$31,575,124	0.00%	>	Voya Fixed Account	N/A	8.8%	0.00%
Vanguard Federal Money Market	VMFXX	Stability of Principal	\$4,605,846	0.11%	>	Voya Fixed Account	N/A	1.3%	0.00%
Fired by a con-			£44.450.074			Pine d become		2.00/	
Fixed Income			\$14,158,374			Fixed Income		3.9%	
Metropolitan West Total Return Bond	MWTSX	Intermediate-Term Bond	\$13,388,712	0.37%	>	Voya Intermediate Bond	IIBZX	3.7%	0.30%
PIMCO Real Return	PRRIX	TIPS	\$769,662	0.98%	>	DFA Inflation Protected Securities	DIPSX	0.2%	0.11%
Target Date			\$148,494,636			Target Date		48.3%	
American Funds 2010 Target Date	RFTTX	Target Date Income	\$42,382,797	0.31%	>	Voya Index Solution Income Portfolio Z	VSZJX	11.8%	0.16%
American Funds 2015 Target Date	RFJTX	Target Date 2015	\$1,325,920	0.31%	>	Voya Index Solution Income Portfolio Z	VSZJX	0.4%	0.16%
American Funds 2020 Target Date	RRCTX	Target Date 2020	\$4,409,695	0.31%	>	Voya Index Solution Income Portfolio Z	VSZJX	1.2%	0.16%
American Funds 2025 Target Date	RFDTX	Target Date 2025	\$6,428,071	0.33%	>	Voya Index Solution 2025 Portfolio Z	VSZBX	1.8%	0.17%
American Funds 2030 Target Date	RFETX	Target Date 2030	\$8,125,564	0.35%	>	Voya Index Solution 2030 Portfolio Z	VSZCX	2.3%	0.17%
American Funds 2035 Target Date	RFFTX	Target Date 2035	\$10,845,557	0.37%	>	Voya Index Solution 2035 Portfolio Z	VSZDX	3.0%	0.17%
American Funds 2040 Target Date	RFGTX	Target Date 2040	\$12,647,791	0.38%	>	Voya Index Solution 2040 Portfolio Z	VSZEX	3.5%	0.16%
American Funds 2045 Target Date	RFHTX	Target Date 2045	\$35,270,431	0.38%	>	Voya Index Solution 2045 Portfolio Z	VSZFX	9.8%	0.16%
American Funds 2050 Target Date	RFITX	Target Date 2050	\$6,774,265	0.39%	>	Voya Index Solution 2050 Portfolio Z	VSZGX	1.9%	0.15%
American Funds 2055 Target Date	RFKTX	Target Date 2055+	\$10,887,924	0.40%	>	Voya Index Solution 2055 Portfolio Z	VSZHX	3.0%	0.15%
American Funds 2060 Target Date	RFUTX	Target Date 2060+	\$9,396,622	0.41%	>	Voya Index Solution 2060 Portfolio Z	VSZIX	2.6%	0.15%
Balanced			\$15,018,900					4.2%	
Columbia Balanced	CBDYX	Balanced	\$15,018,900	0.61%	>	Age Appropriate Target Date Fund		4.2%	N/A
Columbia Balanced	CBDTX	balanced	\$15,018,900	0.61%	>	Age Appropriate Target Date Fund		4.2%	IVA
US Equity Large			\$80,337,713			US Equity Large		22.4%	
Vanguard Institutional Index	VINIX	Large Blend	\$36,858,134	0.04%	>	Fidelity 500 Index	FXAIX	10.3%	0.015%
JP Morgan Equity Income	OIEJX	Large Value	\$27,160,869	0.49%	>	Vanguard Equity Income	VEIRX	7.6%	0.18%
Clearbridge Large Cap Growth	SBLYX	Large Growth	\$16,318,710	0.75%	>	Harbor Capital Appreciation	HACAX	4.5%	0.67%
US Mid and Small			\$39,588,610			US Mid and Small		11.0%	
Vanguard MidCap Index Institutional	VMCIX	Mid Blend	\$13,592,712	0.04%	>	Fidelity Mid Cap Index	FSMDX	3.8%	0.025%
Delaware Small Cap Core	DCCIX	Small Blend	\$22,592,182	0.04%	>	Fidelity Small Cap Index	FSSNX	6.3%	0.025%
Victory Integrity Small Cap Value	MVSSX	Small Value	\$378,150	0.05%	>	Fidelity Advisor SCV	FIKNX	0.3%	0.023%
T. Rowe Price QM US Small Cap Growth	PRDSX	Small Growth	\$3,025,567	0.79%	>	Vanguard Explorer	VEXRX	0.1%	0.34%
Specialty			¢0 E05 674					2.4%	
Specialty	DIDEX	DEIT	\$8,595,674	0.040/			N1/A		0.1001
Principal Real Estate Securities	PIREX	REITs	\$8,595,674	0.91%	>	Age Appropriate Target Date Fund	N/A	2.4%	0.10%
International/Global			\$16,759,159			International/Global		4.3%	
Causeway International Value	CIVIX	International Equity	\$15,290,837	0.90%	>	Vanguard Total International Stock	VTIAX	4.3%	0.11%
Harding Loevner Instl. Emerging Markets	HLMEX	Emerging Market Equity	\$1,468,322	1.27%	>	American Funds New World	RNWGX	0.4%	0.60%
						American Funds EuroPacific Growth	RERGX	0.0%	0.46%

# PUBLIC EMPLOYEE BENEFIT AUTHORITY AGENDA ITEM Retirement Policy Committee

Me	Meeting Date: October 1, 2020						
1.	Subject: Defined Contribution Quarterly Report						

- **2. Summary:** Mr. Mike Wright and Mr. Joe Ferguson from Segal Marco Advisors will present the Defined Contribution Quarterly Report for the quarter ending June 30, 2020.
- 3. What is Committee asked to do? Receive as information
- 4. Supporting Documents:
  - (a) Attached: 2nd Quarter 2020 Investment Review



### State of South Carolina Defined Contribution Plan

# **EXECUTIVE SUMMARY**

Second Quarter 2020 Investment Review

October 2020

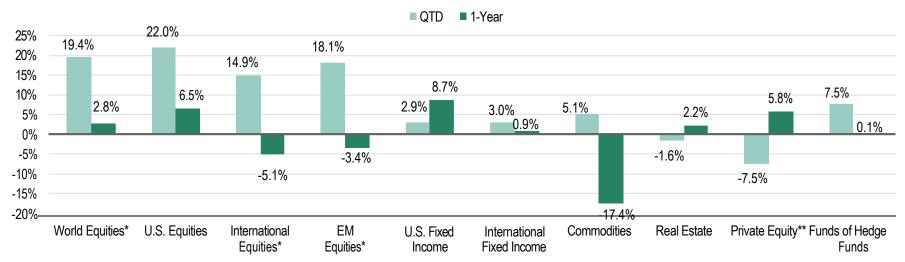
Michael C. Wright
Senior Vice President

Joe Ferguson
Consultant

**Financial Market Conditions** 

### Q2 2020 In Review

### **Summary of Investment Returns**



### **Quarterly Synopsis**

- World equity markets surged in Q2. A number of global economies emerged from COVID-19 lockdown, boosting stocks.
- U.S. equity was positive. Economic activity returned, as did investor optimism, after the initial virus-related lockdown.
- International equities also rose. Much of the virus outbreak in the Eurozone was contained and countries reopened.
- Emerging market equity gained. China's post-outbreak resurgence powered EM equities, though other EM countries still struggled.
- U.S. fixed income was positive, but lagged stocks. While Federal Reserve support bolstered bonds, investors favored riskier assets in the quarter.
- Non-U.S. fixed income also rose. A weaker USD helped unhedged non-US debt.
- Hedge funds gained, with equity hedge strategies notching the highest return among sub-strategies.



Net Dividends Reinvested

<sup>\*\*</sup> Performance as of Q1 2020 because Q2 2020 performance data is not yet available. Sources: Investment Metrics, Thomson One, FactSet

Segal Marco Advisors Benchmark Report  As of June 30, 2020															30, 2020
	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD
Best	34.40	39.78	5.24	79.02	29.09	10.70	19.46	43.30	27.94	5.67	31.74	37.75	1.87	36.39	9.81
<b>↑</b>	32.59	11.81	2.10	58.21	27.27	7.84	18.64	38.82	13.45	3.30	21.31	30.21	1.28	31.43	6.14
	26.86	11.63	-2.47	37.21	26.85	6.60	18.05	34.52	13.24	2.38	17.34	25.62	0.01	28.48	2.08
	23.48	10.25	-21.37	34.47	24.50	4.98	17.90	33.48	13.05	0.92	17.13	22.17	-1.51	28.03	0.60
	22.25	7.05	-26.16	32.46	19.20	2.64	17.51	33.11	9.05	0.55	12.05	21.69	-2.08	26.54	-1.97
	18.37	6.97	-28.92	28.43	16.71	1.50	16.42	32.53	5.97	0.03	11.60	14.65	-3.52	25.53	-2.81
	15.46	5.77	-33.79	28.40	16.10	0.39	16.35	23.29	5.60	-0.27	11.32	13.66	-4.02	22.66	-3.06
	13.35	4.91	-36.85	27.17	15.51	0.08	15.81	8.96	4.89	-0.39	8.44	9.41	-4.78	22.39	-3.80
	11.86	3.36	-37.60	20.58	15.12	-2.91	15.26	7.44	4.22	-1.38	7.08	7.84	-8.27	18.90	-9.67
	10.39	1.87	-38.07	19.69	8.21	-4.18	14.59	1.15	3.37	-3.83	2.65	7.77	-9.31	14.32	-11.07
	9.07	-0.17	-38.44	12.91	6.54	-5.50	6.78	0.05	2.45	-4.41	1.51	7.50	-11.01	8.72	-12.98
	4.84	-1.57	-38.54	11.47	5.70	-5.72	4.79	-2.02	0.04	-4.47	0.51	5.45	-12.86	8.39	-13.85
	4.76	-9.78	-43.06	5.93	2.38	-11.73	4.21	-2.27	-1.82	-7.47	0.25	3.54	-13.36	7.54	-16.26
Worst	4.34	-17.70	-53.18	0.17	0.13	-18.17	0.08	-2.55	-4.48	-14.60	0.25	0.86	-14.25	2.28	-23.50
	R1000	R1000V	R1000G	R2000	R2000	V R2000	OG MSCI	EAFE Em	erning	Blmbg. Barc. /lunicipal Bond	Barclays Agg.	Blmbg. Barc. U.S. Corp: High Yield	HFRI Fund of Funds Comp	Dow Jones Wilshire REIT	90 Day U.S. Treasury Bill

**Defined Contribution Update** 

# **Defined Contribution Update: Legislation**

### Fluidity of Negotiations in the Next Coronavirus Relief Bill

### Not Clear What, if Any, DC-Related Provisions Will be Included

- ➤ HEROES Act passed the House on May 15, 2020 essentially a Democratic proposal
  - Extends required minimum distribution relief to 2019 RMDs
  - Clarifies that individuals can self-certify eligibility for Coronavirus-related loans and distributions
  - Allows money purchase plans to make Coronavirus-related distributions even if distributions would not otherwise be permitted (i.e., the participant is in-service)
- ➤ HEALS Act Senate Republican proposal released 7-27-20 same money purchase plan provision as in the HEROES Act, confirms plan sponsors can rely on self-certification for Coronavirus-related loans
- Other possibilities for DC plan-related provisions:
  - Extension of RMD relief to 2021 RMDs
  - Employee catch-up contributions in 2021 and 2022 to make up for missed 2020 deferrals
  - Tax credit for employers who do not reduce retirement benefits during the pandemic (mainly directed at small employers)
  - General nondiscrimination testing relief, including safe harbor 401(k) plans that stop contributions for the remainder of 2020
  - Making Coronavirus-related distributions available to all participants i.e., no need to meet the current
    "qualified individual" criteria from the CARES Act

# **Defined Contribution Update: Legislation**

### What Ever Happened to SECURE 2.0?

### Notwithstanding Bipartisan Consensus, No Action Likely Before Fall

- Since even before the SECURE Act passed at the end of 2019, there have been discussions about SECURE 2.0 legislation addressing additional retirement plan changes that enjoy bipartisan support
- > Proposals include:
  - Gradually pushing the required beginning date back to age 75
  - Exempting individual whose accounts total below \$100,000 from RMDs
  - Permitting matching contributions for student loan repayments
  - Expanding self-correction opportunities
- In addition to SECURE 2.0, other DC plan-related proposals under consideration include:
  - Requirement that all states allow for remote notarization in connection with spousal consent
  - Creating a "lost" participant registry
  - Increasing catch-up contribution limits

### **DOL Weighs in (Again) on ESG Investments**

### **Proposed Rule Reflects Trump Administration's Perspective**

- > ESG investing involves the consideration of non-financial factors—environmental, social, and governance—in evaluating potential risk, opportunities of an investment option
- DOL's position on ESG investing has flip-flopped over the years
- Repudiating Obama-era guidance as too readily treating ESG factors as economic considerations, DOL's proposed rule emphasizes that fiduciaries must choose investments based solely on pecuniary factors; ESG factors may only be taken into consideration if they "present economic risks or opportunities that qualified investment professionals would treat as material economic considerations under generally accepted investment theories"
  - ESG-oriented fund cannot be added as, or as a component of, a QDIA
- Proposal would require documentation of economic justification for an ESG investment
- 30-day comment period ends on July 30, 2020

### **DOL Says ERISA Does Not Prohibit Private Equity Investment Options**

### **Information Letter Sets Forth Guideposts**

- Some fiduciaries have avoided private equity investments out of concerns about ERISA liability
- Guidance confirms that an allocation to private equity in a professionally managed asset allocation fund (including a QDIA) as part of a DC plan's investment line up can be prudent under ERISA's fiduciary rules
  - However, these principles do not apply to an investment in private equity directly
- > DOL set forth considerations for investing in a fund that includes private equity investments:
  - Impact of the allocation on the investment option in terms of diversification and expected return
  - Whether the fiduciaries overseeing the asset allocation fund need to use an investment consultant or manager to evaluate/monitor the private equity investment
  - Percentage of the investment option that is invested in the private equity component
  - Liquidity features of the investment option
  - Alignment of the investment option characteristics with the participant population (i.e., age, turnover)
  - Adequacy of disclosures

### **New ERISA Rules for Retirement Plan Electronic Disclosure**

### Alternative Safe Harbor Provides for an Electronic Default

- Allows plans that satisfy certain criteria to provide disclosures electronically as a default, with an "opt out" available for participants who wish to continue receiving paper disclosures
- Greatly expands opportunity for electronic delivery of disclosures by permitting post on a website (or as a PDF attachment to an email) along with delivering an electronic notice of the availability of the disclosure
  - No need to analyze whether a participant has work-related computer access as part of their job, like the 2004 safe harbor requires
  - However, a text message to a smart phone will generally not meet the standard
- Initial notice of default electronic delivery must be on paper; after that, the plan can provide a notice of internet availability each time a required notice or disclosure is made available and where it is posted
  - Special rule for consolidating certain notices of internet availability for disclosures that are not event-based
- Plans must have a system to identify invalid or inoperable electronic addresses
- New safe harbor not (yet) available for health and welfare plans

### **DOL Re-Proposes the "Fiduciary Rule"**

### The Five-Part Test Reinstated, But Also Reinterpreted

- In the latest chapter in a decades-long saga, after a court struck down the updated definition of fiduciary investment advice issued in 2016, the DOL reinstated the "old" 5-part test
- ➤ However, DOL took a new approach to rollover advice this time taking the position that such advice is actually investment advice to sell, withdraw, or transfer investment assets currently held in the plan, and therefore subject to ERISA's fiduciary requirements
  - Repudiated a 2005 DOL opinion that a recommendation to roll assets out of a plan (i.e., into an IRA) is not generally fiduciaryadvice
- While the proposal would mainly affect plan service providers, it could have implications for plan sponsors in connection with advice (or perceived advice) provided by call center and/or human resources employees
  - Enhanced training for these employees on how to avoid triggering fiduciary status may be helpful
- Assuming DOL finalizes the regulation during the Trump administration, a new administration could change the rule

10

## **Defined Contribution Update: Litigation**

### **Supreme Court Retirement Plan Roundup**

- > Stock drop: Court punted in case involving fiduciary standards on employer stock investment
  - Sent <u>IBM v. Jander</u>, where plaintiffs claimed IBM's fiduciaries should have protected their accounts when the company's stock fell following efforts to sell off a business unit, back to the Second Circuit appeals court on procedural grounds
    - The Second Circuit ultimately stuck with its original conclusion
  - Leaves intact the Court's 2014 decision in <u>Fifth-Third Bancorp v. Dudenhoeffer</u> requiring plaintiffs to allege
    an alternative action fiduciaries could have taken consistent with securities law that would not have been
    more likely to harm the employer stock fund than to help it
- No loss, no stake in the lawsuit: In <u>Thole v. US Bank</u>, Court rejected claims of DB participants alleging that fiduciaries mismanaged plan assets and thereby caused a \$750 million loss
  - Ruled that the plaintiffs have no standing since they would receive the same monthly pension benefit regardless of the success or failure of the investment in question
  - Though the case concerned a DB plan, it could also affect fee and expense cases involving DC plans where plaintiffs routinely challenge the prudence of investment options in which they never actually invested
    - In light of this decision, perhaps courts will find that those plaintiffs similarly lack the requisite interest in the outcome to properly pursue the litigation

**Deferred Compensation Program** 

# Deferred Compensation Program Summary

### Commentary

- The US economy is officially in recession from the the impact of COVID-19; however, investments in the second quarter bounced back due to actions from central banks around the globe.
- ➤ Equity markets had double digit gains. Lower risk options including bonds continued to provide good absolute returns as interest rates fell and prices rose for the second quarter in a row. The US Fed has committed to keeping rates low and not focusing on inflation which is helping stocks as return seeking investors reallocate from the very low yields that bonds are likely to provide over the 1, 3 and 5 year horizons

### GW Stable Value

- In general, stable value funds will have a challenging time keeping a book to market value at or above 100% in a rising rate environment. While rates are currently at historic lows, there is no market consensus expectation for near term increases. Having that ratio above 100% allows the portfolio to provide investors with stable positive returns with no long term adverse impact on future crediting rates or liquidity. The book to market value for the Plan's stable value fund was 104.1% at the end of the quarter. The current credit rate is 2.40%.
- It is important to note from a liquidity perspective that participant directed changes in or out of the fund always occur at book value. A plan sponsor directed change out of the fund, as may occur in a vendor turnover, may incur a market value adjustment.
- Segal Marco notes this fund is not on informal review and continues to meet standards regarding returns, risk, fees, assets, management and style consistency.

## Deferred Compensation Program Summary

### **Commentary Continued**

- Hartford Mid Cap
- For the three and five year periods, the strategy performed below its index, the Russell Mid Cap Growth, and in the bottom half of its peer group universe. For the most recent quarter, holdings and positioning in the consumer staples and health care sectors hindered results.
  - Three Year Performance: The fund returned 9.04% versus 14.76% for its benchmark. Over the same period it placed in the bottom quartile (89th percentile) of the peer group universe
  - Five Year Performance: The fund returned 9.39% versus 11.60% for its benchmark. Over the same period it placed below the median (75th percentile) compared to peer group universe
  - Segal Marco notes this fund continues to meet standards regarding risk, fees, assets, management and style consistency.
  - Segal Marco will continue to monitor this investment option on an informal basis.

#### State of South Carolina Deferred Compensation Program Asset Allocation by Plan June 30, 2020

		40	1(k) Market	% of Plan		457 Market	% of Plan			Fotal % of Plan
Name			Value	Assets		Value	Assets		otal Market Value	Assets
Domestic Equity Large Cap Funds		•	1,040,331,771	29%	•	246,327,866	24		\$ 1,286,659,637	28%
Vanguard Institutional Index	VIIIX	\$	564,112,730	16%		135,010,200	139			15%
Dodge & Cox Stock	DODGX	\$	210,473,593	6%	\$	57,070,020	69	%		6%
T. Rowe Price Growth Stock	PRGFX	\$	265,745,448	7%	\$	54,247,646	59	%		7%
Domestic Equity Mid / Small Cap Funds		\$	379,639,417	11%		101,136,179	10	%	\$ 480,775,596	10%
T. Rowe Price Mid Cap Value	TRMIX	\$	144,419,539	4%	\$	39,953,788	49	%	\$ 184,373,327	4%
Hartford Mid Cap	HFMVX	\$	122,099,434	3%	\$	26,650,052	39	%	\$ 148,749,486	3%
TIAA CREF Small Cap Blend Index	TISBX	\$	17,961,721	1%	\$	7,414,670	19	%	\$ 25,376,391	1%
American Beacon Small Cap Value	AVFIX	\$	25,416,768	1%	\$	7,586,960	19	%	\$ 33,003,728	1%
AllianceBernstein Small Cap Growth	QUAIX	\$	69,741,955	2%	\$	19,530,709	25	%	\$ 89,272,664	2%
Global/International Equity Funds		\$	284,338,663	8%	\$	72,410,578	7	%	\$ 356,749,241	8%
American Funds New Perspective	RNPGX	\$	50,561,501	1%	\$	13,967,063	19	%	\$ 64,528,564	1%
Fidelity Diversified International		\$	119,703,396	3%	\$	27,906,472	39	%	\$ 147,609,868	3%
American Funds EuroPacific Growth	RERGX	\$	114,073,766	3%	\$	30,537,043	39	%	\$ 144,610,809	3%
Hybrid Funds		\$	522,113,316	15%	\$	209,259,067	209	%	\$ 731,372,383	16%
SSgA Target Retirement 2065 W		\$	50,453	0%	\$	1,978	09	%	\$ 52,431	0%
SSgA Target Retirement 2060 W		\$	2,029,389	0%	\$	586,696	0'	%	\$ 2,616,085	0%
SSgA Target Retirement 2055 W		\$	1,690,712	0%	\$	538,803	0'	%	\$ 2,229,515	0%
SSgA Target Retirement 2050 W		\$	9,035,190	0%	\$	3,729,593	09	%	\$ 12,764,783	0%
SSgA Target Retirement 2045 W		\$	5,031,836	0%	\$	2,217,226	0	%	\$ 7,249,062	0%
SSgA Target Retirement 2040 W		\$	48,342,071	1%	\$	14,257,281	19	%		1%
SSgA Target Retirement 2035 W		\$	7,840,791	0%	\$	2,611,540		%		0%
SSgA Target Retirement 2030 W		\$	86,723,790	2%	-	26,269,700		%		2%
SSgA Target Retirement 2025 W		\$	21,658,756	1%		6,401,361		%		1%
SSgA Target Retirement 2020 W		\$	95,742,079	3%		29,269,508		%		3%
SSgA Target Retirement Income W		\$	243,968,249	7%		123,375,381	129			8%
Fixed Income Funds		\$	234,377,234	7%		60,980,521		%		6%
Baird Aggregate Bond	BAGIX	\$	164,310,070	5%		43,895,348		%		5%
Fidelity Inflation Protected Bond	FIPDX	\$	70,067,164	2%		17,085,173		%		2%
Stable Value/Guaranteed Certificates	TH DX		1,092,524,635	31%	-	330,170,689	32		\$ 1,422,695,324	31%
GW Stable Value		-	1,033,258,553	29%	•	303,175,969	309		\$ 1,336,434,522	29%
84 Month Deposit		\$	59,266,082	2%		26,994,720		%		2%
Miscellaneous		\$	17,042,457	0%	-	7,160,814		%		1%
Self Directed Brokerage		\$	16,243,939	0%		7,010,609		%	, , , , , ,	1%
Self Directed Brokerage (ROTH)		ب \$	798,518	0%		150,205		⁄° %		0%
Total Plan \$		т	3,570,367,493		<u> </u>	1,027,445,714	1009		\$ 4,597,813,207	070
% of Total Assets		. Ç	3,370,307,433	78%	. ب	1,027,443,714	229		,557,613,207	
/0 UI TUIdI ASSEIS				78%			22	/0		

Percentages may not add to 100% due to rounding



#### **State of South Carolina Deferred Compensation Program**

#### Fund Monitor June 30, 2020

	Р	erformance	Perf	ormance	Risk Standard	
Fund	3 Year vs Inc	dex 3 Year vs Pee	rs 5 Year vs Inde	x 5 Year vs Pee	ers Deviation	Comment/Status
Vanguard Institutional Index	Pass	N/A	Pass	N/A	Pass	
Dodge & Cox Stock	Pass	Pass	Pass	Pass	Pass	
T. Rowe Price Growth Stock	Fail	Fail	Fail	Pass	Pass	
T. Rowe Price Mid Cap Value	Pass	Pass	Pass	Pass	Pass	
Hartford Mid Cap	Fail	Fail	Fail	Fail	Pass	Informal Review
TIAA CREF Small Cap Blend Index	Pass	N/A	Pass	N/A	Pass	
American Beacon Small Cap Value	Fail	Pass	Fail	Pass	Pass	
AllianceBernstein Small Cap Growth	Pass	Pass	Pass	Pass	Pass	
American Funds New Perspective	Pass	Pass	Pass	Pass	Pass	
Fidelity Diversified International	Pass	Pass	Pass	Pass	Pass	
American Funds EuroPacific Growth	Pass	Pass	Pass	Pass	Pass	
SSgA Target Retirement 2065 W Index	N/A	N/A	N/A	N/A	Pass	
SSgA Target Retirement 2060 W Index	Pass	N/A	N/A	N/A	N/A SSgA	
Target Retirement 2055 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2050 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2045 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2040 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2035 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2030 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2025 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement 2020 W Index	Pass	N/A	Pass	N/A	Pass SSgA	
Target Retirement Income W Index	Pass	N/A	Pass	N/A	Pass Baird	
Aggregate Bond	Pass	Pass	Pass	Pass	Pass Fidelity	
Inflation Protected Bond Index	Pass	N/A	Pass N	N/A	Pass GW Stable	
Value	Pass	N/A	Pass N	I/A	N/A	
84 Month Deposit	N/A	N/A	N/A	N/A	N/A	
Self Directed Brokerage	N/A	N/A	N/A	N/A	N/A	
Self Directed Brokerage (ROTH)	N/A	N/A	N/A	N/A	N/A	

Index funds must return within 30 basis points of their respective benchmarks

Actively managed funds must outperform respective benchmarks

Actively managed funds must rank in the top half of their respective peer universes



#### **South Carolina Deferred Compensation Program**

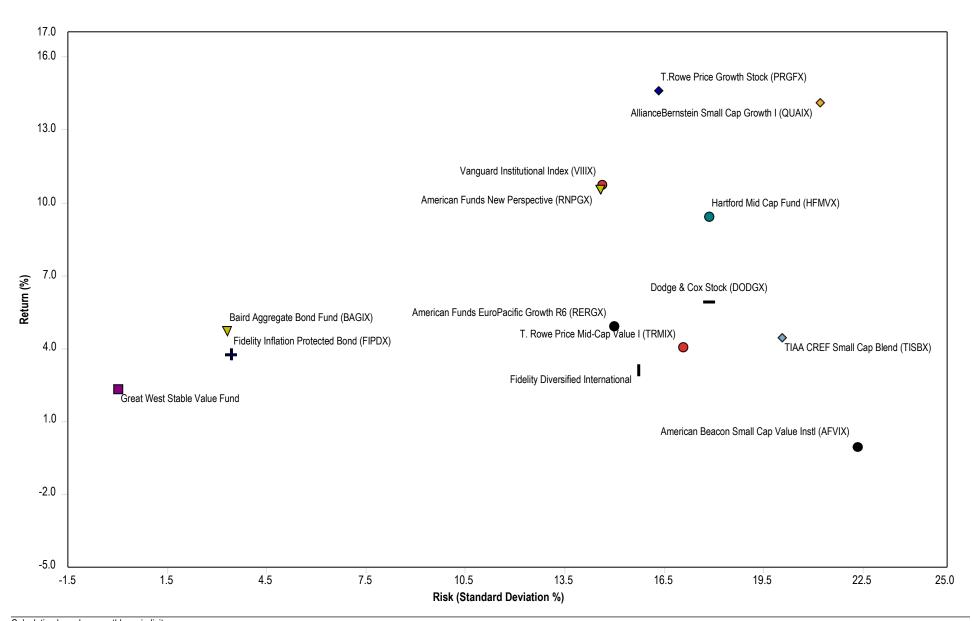
Fund Line-Up Statistics June 30, 2020

Tuna Line op statisties fanc 30, 2020		Net	5-Year	Return (%)	Return (%)	Return (%)
		Expense	Standard	1 Year	3 Years	5 Years
Fund	Ticker			I feat	5 fears	5 feats
		Ratio (%)	Deviation			
			(%)			
Domestic Equity						
Vanguard Institutional Index	VIIIX	0.02	14.90	7.51	10.72	10.72
Dodge & Cox Stock	DODGX	0.52	18.04	-6.21	2.99	5.93
T. Rowe Price Growth Stock	PRGFX	0.65	16.58	18.55	16.43	14.63
T. Rowe Price Mid-Cap Value	TRMIX	0.65	17.09	-6.81	0.49	4.04
Hartford MidCap R6	HFMVX	0.75	18.16	-0.01	9.04	9.39
TIAA-CREF Small Cap Blend Index	TISBX	0.06	20.24	-6.48	2.14	4.46
American Beacon Small Cap Value	AVFIX	0.83	22.56	-18.65	-5.38	-0.07
AllianceBernstein Small Cap Growth	QUAIX	0.91	21.43	15.58	20.18	14.11
International Equity						
American Funds New Perspective	RNPGX	0.42	14.97	11.14	11.30	10.52
Fidelity Diversified International	N/A	0.58	15.72	-0.67	2.64	3.07
American Funds EuroPacific Growth	RERGX	0.46	15.31	3.17	4.76	4.90
Hybrid Funds						
SSgA Target Retirement 2065 W	N/A	0.10	N/A	N/A	N/A	N/A
SSgA Target Retirement 2060 W	N/A	0.10	12.8	4.94	6.97	6.99
SSgA Target Retirement 2055 W	N/A	0.10	12.80	4.95	6.97	6.99
SSgA Target Retirement 2050 W	N/A	0.10	12.79	4.96	6.97	6.98
SSgA Target Retirement 2045 W	N/A	0.10	12.59	5.23	6.99	7.00
SSgA Target Retirement 2040 W	N/A	0.10	11.86	5.88	7.21	7.04
SSgA Target Retirement 2035 W	N/A	0.10	11.04	6.47	7.27	7.01
SSgA Target Retirement 2030 W	N/A	0.10	10.13	6.83	7.22	6.88
SSgA Target Retirement 2025 W	N/A	0.10	9.19	5.91	6.62	6.39
SSgA Target Retirement 2020 W	N/A	0.10	7.71	4.04	5.46	5.35
SSgA Target Retirement Income W	N/A	0.10	5.44	4.18	4.65	4.26
Fixed Income						
Baird Aggregate Bond Inst	BAGIX	0.30	3.40	9.25	5.60	4.69
Fidelity Inflation-Prot Bd Idx Instl	FIPDX	0.05	3.58	8.32	5.03	3.75
Stable Value/Guaranteed Certificates						
GW Stable Value Fund	N/A	0.16	0.04	2.48	2.35	2.33
84 Month Deposit Fund	N/A	N/A	N/A	N/A	N/A	N/A
Miscellaneous						
Self-Directed Brokerage	N/A	N/A	N/A	N/A	N/A	N/A
Self-Directed Brokerage (ROTH)	N/A	N/A	N/A	N/A	N/A	N/A

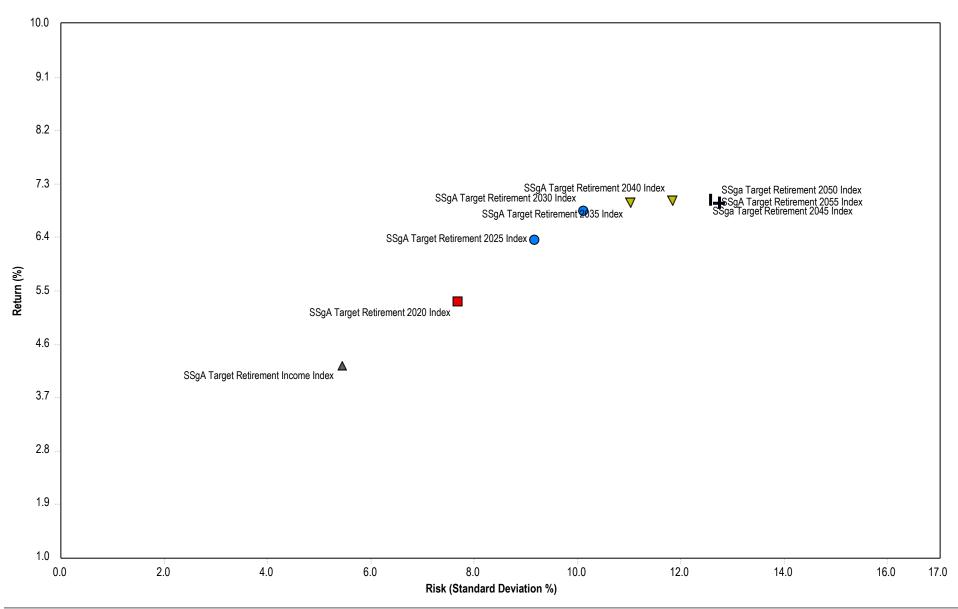
Expense Ratio and Standard Deviation: Lower is better



#### Risk and Return



#### Risk and Return



**Optional Retirement Program** 

#### MassMutual

- Announced that their defined benefit and defined contribution retirement business will be sold to Empower (Great-West).
- Investment Commentary
  - INVESCO Small Cap Discovery
    - As mentioned in the previous report, the participants invested in the R6 share class of the Small Cap Discovery (VDSCX) are now invested in the R6 share class of the INVESCO Small Cap Growth Fund (GTSFX) due to the fund merger in May 2020.
      - The expense ratio of INVESCO Small Cap Growth (GTSFX) is 0.71% which is less than the legacy INVESCO Small Cap Discovery (expense ratio: 0.87%).
      - The fund has \$19.4 million (4.9%) of the Mass Mutual Plan assets.
    - Segal Marco notes this fund continues to meet standards regarding risk, fees, assets, management and style consistency.
    - The fund had a very good performance quarter (+34.4%) and has a positive year to date return (+5.6%) versus a negative benchmark return.
  - Ivy Science & Technology
    - After approval from the Board, this fund was removed from the lineup and assets were mapped to the Vanguard Small Cap Index Fund in May.

#### MetLife

- After the end of the quarter we started preparation for the transition and mapping of assets from MetLife to Voya as the successor vendor. As all funds will map to different options, we will not be likely to recommend any interim lineup changes. Of course, we will continue to monitor all funds.
- Victory Integrity Small Cap Value
  - For the three and five year periods, the strategy placed below its index, Russell 2000 Value, and in the bottom half of its peer group universe.
    - ➤ Three Year Performance: The fund returned -7.04% versus -4.35% for its benchmark. Over the same period it placed in the bottom half (76th percentile) of the peer group universe
    - Five Year Performance: The fund returned -1.49% versus 1.26% for its benchmark. Over the same period it placed below the median (72nd percentile) compared to peer group universe
  - Segal Marco notes this fund continues to meet standards regarding risk, fees, assets, management and style consistency.
  - > Segal Marco will continue to monitor this investment option on an informal basis.

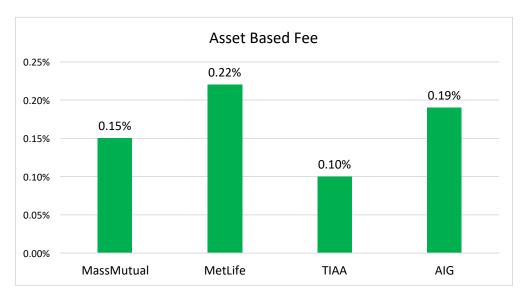
#### > TIAA

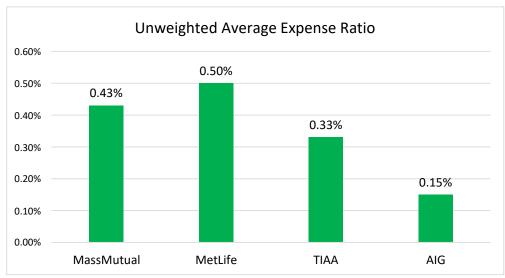
- CREF Inflation Linked Bond
  - The very low current level of inflation has resulted in negative real yields on TIPS and distortions in the returns for these types of funds that get their yield curve positioning and security selection wrong.
  - For the three and five year periods, the strategy placed below its index, Bloomberg Barclays US TIPS, and in the bottom half of its peer group universe.
    - ➤ Three Year Performance: The fund returned 3.77% versus 5.05% for its benchmark. Over the same period it placed in the bottom half (56th percentile) of the peer group universe
    - Five Year Performance: The fund returned 2.86% versus 3.75% for its benchmark. Over the same period it placed below the median (51st percentile) compared to peer group universe
  - Segal Marco notes this fund continues to meet standards regarding risk, fees, near term, it provides the inflation protection for participants with a concern about rising costs.
  - Segal Marco will continue to monitor this investment option on an informal basis.

#### > AIG

- Vanguard Target Date Suite
  - For the three and five year periods, most of the funds in this suite did not track their respective indexes within 30 basis points. This difference can be attributed to the performance of the most recent quarter and the higher volatility during that period. Over the most recent period, only the most conservative funds had positive performance. The volatility has continued into the second quarter, albeit with positive results. See a fund example below.
  - Vanguard Target Retirement 2040
    - Three Year Performance: The fund returned 6.50% versus 6.88% for its benchmark.
    - Five Year Performance: The fund returned 6.76% versus 7.08% for its benchmark.
  - We do not think this short term performance tracking effect requires any action.
  - Segal Marco notes the series of funds continues to meet standards regarding risk, fees, assets, an underlying index management style structure and glide path consistency.
  - Segal Marco will continue to monitor this target date suite on an informal basis.

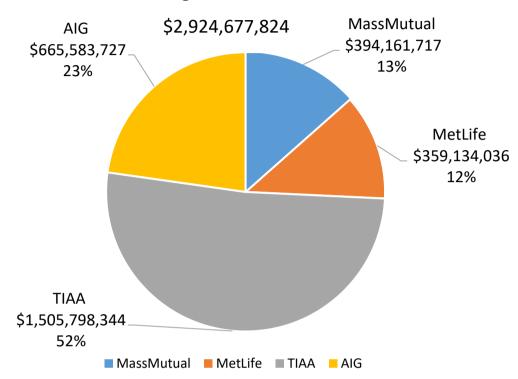
# South Carolina ORP Vendor Fee Comparison June 30, 2020





#### **South Carolina ORP Total Plan Allocation** June 30, 2020

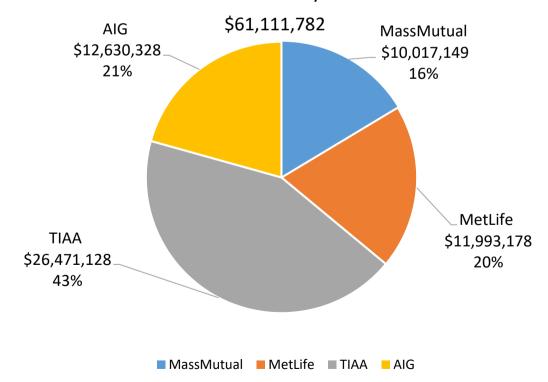
#### **Dollar Weighted Allocation Total**



#### Participant Weighted Allocation Total

#### 57,231 MassMutual AIG 10,412 12,018 18% 21% MetLife 13,390 23% TIAA\_ 21,411 38% ■ MassMutual ■ MetLife ■ TIAA ■ AIG

#### Contributions by Vendor



# South Carolina ORP Fund Line-Up Comparison June 30, 2020

Asset Class		MassMutual	MetLife	TIAA	AIG
	Large Core	Vanguard Institutional Index (VINIX)	Vanguard Institutional Index (VINIX)	TIAA-CREF Equity Index I (TIEIX)	Vanguard Institutional Index (VINIX)
	Large Value	MFS Value R5 (MEIKX	JP Morgan Equity Income R6 (OIEJX)	T. Rowe Price Inst Large Cap Value (TILCX)	Vanguard Value Index (VIVIX)
	Large Growth	MassMutual Select Blue Chip Growth I (MBCZX)	ClearBridge Large Cap Growth I (SBLYX)	-	T. Rowe Price Instl Large Cap Growth (TRLGX)
Domestic Equity	Mid/SMID	Vanguard Mid Cap Index Inst (VMCIX)	Vanguard Mid Cap Index Inst (VMCIX)	Vanguard Mid Cap Index Inst (VMCIX)	Vanguard Mid Cap Index Inst (VMCIX)
	Small Core	Vanguard Small Cap Index Inst (VSCIX)	Delaware Small Cap Core (DCCIX)	TIAA-CREF Small Cap Index I (TISBX)	Vanguard Small Cap Index Inst (VSCIX)
	Small Value	American Beacon Small Cp Val Inst (AVFIX)	Victory Integrity Small-Cap Value R6 (MVSSX)	-	-
	Small Growth	INVESCO Small Cap Growth R6 (GTSFX)	T. Rowe Price QM US Small-Cap Growth (PRDSX)	-	-
	Large Core	-	-	CREF Stock Annuity	-
	Large Value		Causeway International Value I (CIVIX)	-	-
International Equity	Large Growth	Oppenheimer International Growth I (OIGIX)		American Funds EuroPac Growth R6 (RERGX)	American Funds EuroPac Growth R6 (RERGX)
	Emerging	JP Morgan Emerging Markets (JEMWX)	Harding Loevner Instl EM I (HLMEX)	American Funds New World R6 (RNWGX)	Vanguard Emerging Market Stock Index Adm (VEMAX)
Fixed Income	Core	JP Morgan Core Bond R6 (JCBUX)		TIAA-CREF Bond Index I (TBIIX)	Vanguard Total Bond Market Index I (VBTIX)
Tixed income	Core Plus		MetWest Total Return Bond (MWTSX)	-	-
Inflation Hedge	TIPS/Real Assets	Vanguard Inflation Protected Secs Adm (VAIPX	PIMCO Real Return Inst (PRRIX)	CREF Inflation Linked Bond Annuity	DFA Inflation Protected Securities I (DIPSX)
Target Date/Balanced	Multi-Asset Class	T. Rowe Price Retirement / American Funds American Balanced R6 (RLBGX)	American Funds Target Date Retire R6 / Columbia Balanced Y (CBDYX)	TIAA-CREF Lifecycle Instl	Vanguard Target Retirement Inv
Cash & Equivalents	Money Market/Stable Value	General Fixed Interest Account	Vanguard Federal Money Market (VMFXX) / MetLife Gold Track Select	TIAA CREF Money Market Instl (TCIXX) TIAA Traditional Annuity	VALIC Fixed Interest
Other	Industry Sector/Socially Responsible		Principal Real Estate Securities I (PIREX)	CREF Real Estate Securities Fund (TIREX) / CREF Social Choice Annuity	Vanguard Health Care Adm (VGHAX)



		Perfor	rmance		Risk		
Fund	3 Year vs Index	3 Year vs Peers	5 Year vs Index	5 Year vs Peers	Standard Deviation	Comment/Status	
Vanguard Institutional Index	Pass	N/A	Pass	N/A	Pass		
MFS Value R5	Pass	Pass	Pass	Pass	Pass		
MassMutual Select Blue Chip Growth I	Fail	Pass	Pass	Pass	Pass		
Vanguard Mid Cap Index Inst	Pass	N/A	Pass	N/A	Pass		
Vanguard Small Cap Index Inst	Pass	N/A	Pass	N/A	Pass		
American Beacon Small Cp Val Inst	Fail	Pass	Fail	Pass	Pass		
INVESCO Small Cap Growth R6	Pass	Pass	Pass	Pass	Pass	Informal Review	
Oppenheimer International Growth I	Pass	Pass	Pass	Pass	Pass		
JP Morgan Emerging Markets R6	Pass	Pass	Pass	Pass	Pass		
American Funds American Balanced R6	Fail	Pass	Fail	Pass	Pass		
T. Rowe Price Retirement 2060	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2055	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2050	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2045	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2040	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2035	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2030	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2025	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2020	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2015	Pass	Pass	N/A	N/A	Pass		
T. Rowe Price Retirement 2010	Pass	Pass	N/A	N/A	Pass		
JP Morgan Core Bond R6	Pass	Pass	Pass	Pass	Pass		
Vanguard Inflation Protected Secs Adm	Fail	Pass	Fail	Pass	Pass		
General Fixed Interest Account	Pass	N/A	N/A	N/A	Pass		

Index funds must return within 30 basis points of their respective benchmarks

Actively managed funds must outperform respective benchmarks

Actively managed funds must rank in the top half of their respective peer universes

		Perfor		Risk Standard		
Fund	3 Year vs Index	3 Year vs Peers	5 Year vs Index	5 Year vs Peers	Deviation	Comment/Status
Vanguard Institutional Index	Pass	N/A	Pass	N/A	Pass	
JP Morgan Equity Income	Pass	Pass	Pass	Pass	Pass	
ClearBridge Large Cap Growth	Fail	Fail	Fail	Pass	Pass	
Vanguard Mid Cap Index	Pass	N/A	Pass	N/A	Pass	
Delaware Small Cap Core	Pass	Pass	Pass	Pass	Pass	
Victory Integrity Small Cap Value	Fail	Fail	Fail	Fail	Pass	Informal Review
TRP QM US Small Cap Growth	Pass	Fail	Pass	Fail	Pass	
Causeway International Value	Fail	Pass	Fail	Pass	Pass	
Harding Loevner Emerging Markets	Fail	Fail	Fail	Pass	Pass	
Columbia Balanced	Fail	Pass	Fail	Pass	Pass	
American Funds 2060 Target Date	Pass	Pass	N/A	N/A	N/A	
American Funds 2055 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2050 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2045 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2040 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2035 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2030 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2025 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2020 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2015 Target Date	Pass	Pass	Pass	Pass	Pass	
American Funds 2010 Target Date	Fail	Pass	Pass	Pass	Pass	
Principal Real Estate Securities	Pass	Pass	Pass	Pass	Pass	
MetWest Total Return Bond	Pass	Pass	Pass	Pass	Pass	
PIMCO Real Return	Fail	Pass	Fail	Pass	Pass	
Vanguard Federal Money Market	Fail	Pass	Fail	Pass	Pass	
Metlife Gold Track Select	Pass	N/A	Pass	N/A	Pass	

Index funds must return within 30 basis points of their respective benchmarks

Actively managed funds must outperform respective benchmarks

Actively managed funds must rank in the top half of their respective peer universes

	Performance				Risk	
Fund	3 Year vs Index	3 Year vs Peers	5 Year vs Index	5 Year vs Peers	Standard Deviation	Comment/Status
TIAA-CREF Equity Index	Pass	N/A	Pass	N/A	Pass	
TRP Instl Large Cap Value	Fail	Fail	Fail	Pass	Pass	
Vanguard Mid Cap Index	Pass	N/A	Pass	N/A	Pass	
TIAA-CREF Small Blend Index	Pass	N/A	Pass	N/A	Pass	
CREF Stock	Fail	Pass	Fail	Pass	Pass	
American Funds EuroPacific Growth	Pass	Pass	Pass	Pass	Pass	
American Funds New World	Pass	Pass	Pass	Pass	Pass	
CREF Social Choice	Pass	Pass	Pass	Pass	Pass	
TIAA-CREF Lifecycle 2060	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2055	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2050	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2045	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2040	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2035	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2030	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2025	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2020	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2015	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle 2010	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Lifecycle Retirement Income	Fail	Pass	Fail	Pass	Pass	
TIAA-CREF Real Estate Securities	Pass	Pass	Pass	Pass	Pass	
TIAA-CREF Bond Index	Pass	N/A	Pass	N/A	Pass	
CREF Inflation Linked Bond	Fail	Fail	Fail	Fail	Pass	Informal Review
TIAA-CREF Money Market	Fail	Pass	Fail	Pass	Pass	
TIAA Traditional	Pass	N/A	Pass	N/A	Pass	

Index funds must return within 30 basis points of their respective benchmarks

Actively managed funds must outperform respective benchmarks

Actively managed funds must rank in the top half of their respective peer universes

	Performance			Risk		
					Standard	
Fund	3 Year vs Index	3 Year vs Peers	5 Year vs Index	5 Year vs Peers	Deviation	Comment/Status
Vanguard Institutional Index	Pass	N/A	Pass	N/A	Pass	
Vanguard Value Index	Pass	N/A	Pass	N/A	Pass	
T Rowe Price Large Cap Growth	Pass	Pass	Pass	Pass	Pass	
Vanguard Mid Cap Index	Pass	N/A	Pass	N/A	Pass	
Vanguard Small Cap Index	Pass	N/A	Pass	N/A	Pass	
American Funds EuroPacific Growth	Pass	Pass	Pass	Pass	Pass	
Vanguard Emerging Market Index	Pass	N/A	Pass	N/A	Pass	
Vanguard Target Retire 2060	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2055	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2050	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2045	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2040	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2035	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2030	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2025	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2020	Fail	N/A	Fail	N/A	Pass	
Vanguard Target Retire 2015	Fail	N/A	Pass	N/A	Pass	
Vanguard Target Retire Income	Pass	N/A	Pass	N/A	Pass	
Vanguard Healthcare	Fail	Fail	Fail	Pass	Pass	
Vanguard Total Bond Market Index	Pass	N/A	Pass	N/A	Pass	
DFA Inflation Protected Securities	Fail	Pass	Pass	Pass	Pass	
Fixed Interest	Pass	N/A	Pass	N/A	Pass	

Index funds must return within 30 basis points of their respective benchmarks
Actively managed funds must outperform respective benchmarks

Actively managed funds must rank in the top half of their respective peer universes

#### **South Carolina State ORP (MassMutual)**

Fund Line-Up Statistics June 30, 2020

		Net Expense	5-Year Standard	Return (%) 1 Year	Return (%) 3 Years	Return (%) 5 Years
Fund	Ticker	Ratio (%)	Deviation			5 1 5 6 1 5
		itatio (70)	(%)			
Domestic Equity						
Vanguard Institutional Index I	VINIX	0.04	14.90	7.49	10.70	10.70
MFS Value R6	MEIKX	0.47	15.04	-4.28	3.40	6.27
MassMutual Select Blue Chip Growth I	MBCZX	0.64	17.60	19.24	18.27	16.19
Vanguard Mid Cap Index I	VMCIX	0.04	17.32	-0.18	6.47	7.00
Vanguard Small Cap Index I	VSCIX	0.04	19.54	-5.59	4.00	5.41
American Beacon Small Cap Value Instl	AVFIX	0.83	22.56	-18.65	-5.38	-0.07
Invesco Small Cap Growth R6	GTSFX	0.71	19.89	9.51	10.95	8.89
International Equity						
Oppenheimer International Growth I	OIGIX	0.69	15.31	5.58	3.42	4.03
JP Morgan Emerging Markets R6	JEMWX	0.79	18.32	5.72	8.05	8.28
Balanced						
American Funds American Balanced R6	RLBGX	0.26	8.91	6.62	7.81	8.15
Target Date						
T. Rowe Price Retirement I 2060 I	TRPLX	0.52	N/A	3.21	6.71	N/A
T. Rowe Price Retirement I 2055 I	TRPNX	0.52	N/A	3.17	6.68	N/A
T. Rowe Price Retirement I 2050 I	TRPMX	0.52	N/A	3.16	6.67	N/A
T. Rowe Price Retirement I 2045 I	TRPKX	0.52	N/A	3.17	6.66	N/A
T. Rowe Price Retirement I 2040 I	TRPDX	0.51	N/A	3.43	6.72	N/A
T. Rowe Price Retirement I 2035 I	TRPJX	0.50	N/A	3.57	6.60	N/A
T. Rowe Price Retirement I 2030 I	TRPCX	0.53	N/A	3.89	6.48	N/A
T. Rowe Price Retirement I 2025 I	TRPHX	0.47	N/A	4.07	6.29	N/A
T. Rowe Price Retirement I 2020 I	TRBRX	0.43	N/A	4.20	6.03	N/A
T. Rowe Price Retirement I 2015 I	TRFGX	0.40	N/A	4.40	5.72	N/A
T. Rowe Price Retirement I 2010 I	TRPAX	0.37	N/A	4.57	5.57	N/A
Fixed Income						
JPMorgan Core Bond R6	JCBUX	0.35	3.27	8.45	5.36	4.35
Vanguard Inflation-Protected Securities Adm	VAIPX	0.10	3.54	8.05	4.86	3.66
Stable Value						
General Fixed Interest	N/A	0.16	N/A	2.90	2.77	N/A

Expense Ratio and Standard Deviation: Lower is better



#### **South Carolina State ORP (MetLife)**

Fund Line-Up Statistics June 30, 2020

Fund	Ticker	Net Expense	5-Year Standard	Return (%) 1 Year	Return (%) 3 Years	Return (%) 5 Years
Tunu	Hener	Ratio (%)	Deviation (%)			
Domestic Equity						
Vanguard Institutional Index I	VINIX	0.04	14.90	7.49	10.70	10.70
JPMorgan Equity Income R63	OIEJX	0.49	14.23	-5.83	5.14	7.00
ClearBridge Large Cap Growth I	SBLYX	0.75	15.18	16.07	16.76	14.60
Vanguard Mid Cap Index I	VMCIX	0.04	17.32	-0.18	6.47	7.00
Delaware Small Cap Core I	DCCIX	0.85	19.50	-6.06	2.33	5.02
Victory Integrity Small-Cap Value R63	MVSSX	0.96	22.83	-23.95	-7.04	-1.49
T. Rowe Price Diversified Small Cap Growth	PRDSX	0.79	18.19	1.52	8.81	8.24
International Equity						
Causeway International Value Instl	CIVIX	0.90	17.22	-10.82	-3.45	-1.14
Harding Loevner Instl Emerging Markets I	HLMEX	1.27	18.85	-7.88	-0.45	2.57
Balanced						
Columbia Balanced Y3	CBDYX	0.61	9.87	9.15	7.80	7.50
Target Date						
American Funds 2060 Trgt Date Retire R6	RFUTX	0.41	12.76	6.66	8.59	8.45
American Funds 2055 Trgt Date Retire R6	RFKTX	0.40	12.81	6.73	8.62	8.47
American Funds 2050 Trgt Date Retire R6	RFITX	0.39	12.82	6.67	8.63	8.47
American Funds 2045 Trgt Date Retire R6	RFHTX	0.38	12.66	6.56	8.50	8.37
American Funds 2040 Trgt Date Retire R6	RFGTX	0.38	12.41	6.53	8.38	8.24
American Funds 2035 Trgt Date Retire R6	RFFTX	0.37	11.70	6.71	8.23	8.07
American Funds 2030 Trgt Date Retire R6	RFETX	0.35	9.95	6.31	7.52	7.41
American Funds 2025 Trgt Date Retire R6	RFDTX	0.33	8.34	6.71	7.04	6.89
American Funds 2020 Trgt Date Retire R6	RRCTX	0.31	7.10	5.35	6.05	6.11
American Funds 2015 Trgt Date Retire R6	RFJTX	0.31	6.55	4.66	5.45	5.63
American Funds 2010 Trgt Date Retire R6	RFTTX	0.31	6.07	4.58	5.17	5.39
Specialty						
Principal Real Estate Securities Instl	PIREX	0.91	15.59	-6.42	4.40	6.67
Fixed Income						
Metropolitan West Total Return Bond Plan	MWTSX	0.37	3.13	9.18	5.66	4.41
PIMCO Real Return Insti	PRRIX	0.98	3.91	8.37	4.95	3.71
MMF/Stable Value						
Vanguard Federal Money Market Inv	VMFXX	0.11	0.23	1.39	1.62	1.10
Gold Track Select	N/A	0.00	0.17	1.50	1.83	2.25

Expense Ratio and Standard Deviation: Lower is better



#### **South Carolina State ORP (TIAA)**

#### Fund Line-Up Statistics June 30, 2020

Fund	Ticker	Net Expense Ratio (%)	5-Year Standard Deviation	Return (%) 1 Year	Return (%) 3 Years	Return (%) 5 Years
			(%)			
Domestic Equity						
TIAA-CREF Equity Index Instl	TIEIX	0.05	15.48	6.49	10.00	10.01
T. Rowe Large Cap Value I	TILCX	0.56	16.06	-10.76	0.88	4.51
Vanguard Mid Cap Index I	VMCIX	0.04	17.32	-0.18	6.47	7.00
TIAA-CREF Small-Cap Blend Index Insti	TISBX	0.06	20.24	-6.48	2.14	4.41
International Equity						
CREF Stock R3	QCSTIX	0.21	15.04	2.32	6.46	6.97
American Funds Europacific Growth R6	RERGX	0.46	15.31	3.17	4.76	4.89
American Funds New World R6	RNWGX	0.60	15.25	5.03	7.42	6.85
Balanced						
CREF Social Choice R3	QCSCIX	0.17	9.11	6.00	6.88	6.68
Target Date						
TIAA-CREF Lifecycle 2060 Instl	TLXNX	0.45	14.70	3.03	6.52	6.92
TIAA-CREF Lifecycle 2055 Instl	TTRIX	0.45	14.56	3.07	6.50	6.88
TIAA-CREF Lifecycle 2050 Instl	TFTIX	0.45	14.44	3.14	6.50	6.85
TIAA-CREF Lifecycle 2045 Instl	TTFIX	0.45	14.30	3.20	6.48	6.78
TIAA-CREF Lifecycle 2040 Instl	TCOIX	0.44	13.51	3.56	6.53	6.70
TIAA-CREF Lifecycle 2035 Instl	TCIIX	0.43	12.34	3.80	6.42	6.53
TIAA-CREF Lifecycle 2030 Instl	TCRIX	0.42	11.15	4.08	6.27	6.32
TIAA-CREF Lifecycle 2025 Instl	TCYIX	0.41	9.92	4.29	6.07	6.08
TIAA-CREF Lifecycle 2020 Instl	TCWIX	0.39	8.72	4.61	5.88	5.84
TIAA-CREF Lifecycle 2015 Instl	TCNIX	0.38	7.87	4.66	5.69	5.57
TIAA-CREF Lifecycle 2010 Instl	TCTIX	0.37	7.16	4.79	5.54	5.37
TIAA-CREF Lifecycle Retirement Inc Instl	TLRIX	0.37	6.98	4.70	5.42	5.23
Specialty						
TIAA-CREF Real Estate Sec Instl	TIREX	0.51	14.85	-1.05	6.47	8.05
Fixed Income						
TIAA-CREF Bond Index Instl	TBIIX	0.11	3.16	8.67	5.17	4.17
CREF Inflation Linked Bond R3	QCILIX	0.22	2.64	5.69	3.77	2.86
MMF/Stable Value						
TIAA-CREF Money Market Instl	TCIXX	0.14	0.27	1.36	1.57	1.06
TIAA Traditional	N/A	0.00	0.11	3.31	3.89	4.00

Expense Ratio and Standard Deviation: Lower is better



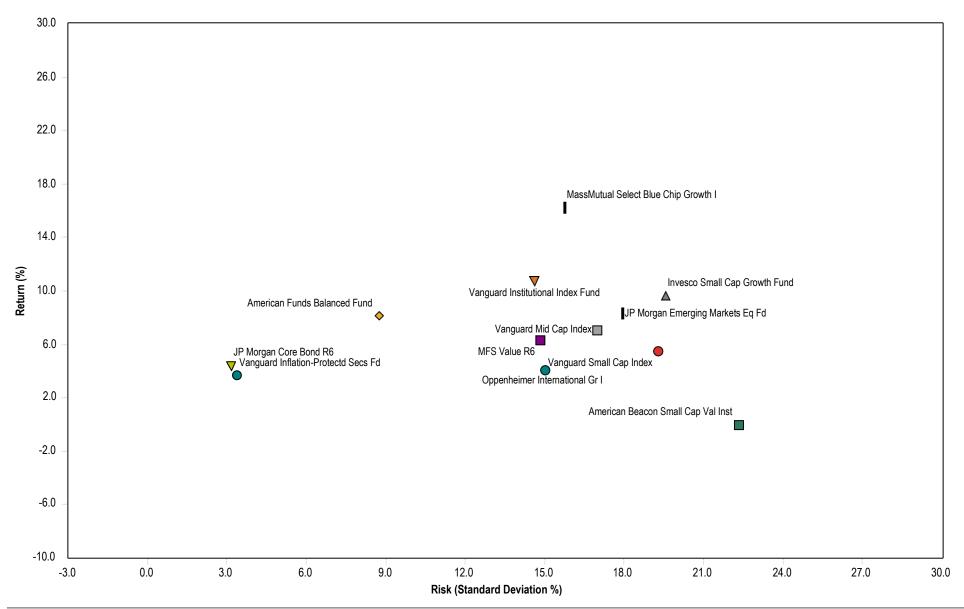
#### **South Carolina State ORP (AIG)**

#### Fund Line-Up Statistics June 30, 2020

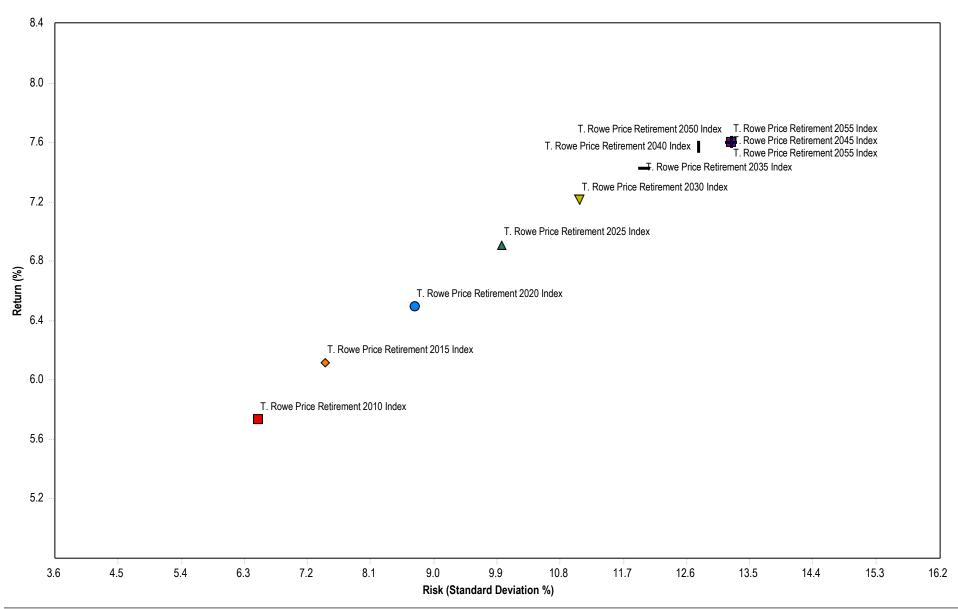
Fund	Ticker	Net Expense Ratio (%)	5-Year Standard Deviation (%)	Return (%) 1 Year	Return (%) 3 Years	Return (%) 5 Years
Domestic Equity						
Vanguard Institutional Index I	VINIX	0.04	14.90	7.49	10.70	10.70
Vanguard Value Index I	VIVIX	0.04	14.96	-7.41	3.90	6.45
T. Rowe Price Instl Large Cap Growth	TRLGX	0.56	16.60	20.48	19.59	16.85
Vanguard Mid Cap Index I	VMCIX	0.04	17.32	-0.18	6.47	7.00
Vanguard Small Cap Index I	VSCIX	0.04	19.54	-5.59	4.00	5.41
International Equity						
American Funds Europacific Growth R6	RERGX	0.46	15.31	3.17	4.76	4.90
Vanguard Emerging Markets	VEMAX	0.14	17.75	-2.92	2.12	2.16
Target Date						
Vanguard Target Retirement 2060 Inv	VTTSX	0.15	13.38	2.95	6.39	6.76
Vanguard Target Retirement 2055 Inv	VFFVX	0.15	13.38	2.95	6.40	6.77
Vanguard Target Retirement 2050 Inv	VFIFX	0.15	13.39	3.02	6.42	6.79
Vanguard Target Retirement 2045 Inv	VTIVX	0.15	13.38	2.97	6.41	6.79
Vanguard Target Retirement 2040 Inv	VFORX	0.14	12.64	3.46	6.50	6.76
Vanguard Target Retirement 2035 Inv	VTTHX	0.14	11.56	3.90	6.45	6.62
Vanguard Target Retirement 2030 Inv	VTHRX	0.14	10.47	4.40	6.42	6.47
Vanguard Target Retirement 2025 Inv	VTTVX	0.13	9.39	4.82	6.33	6.29
Vanguard Target Retirement 2020 Inv	VTWNX	0.13	8.10	5.06	6.09	5.96
Vanguard Target Retirement 2015 Inv	VTXVX	0.13	6.33	5.45	5.78	5.47
Vanguard Target Retirement Income Inv	VTINX	0.12	4.98	5.69	5.39	4.93
Specialty						
Vanguard Health Care Adm	VGHAX	0.27	15.13	19.02	9.35	6.79
Fixed Income						
Vanguard Total Bond Market Index I	VBTIX	0.04	3.23	8.88	5.36	4.33
DFA Inflation-Protected Securities I	DIPSX	0.11	3.82	7.96	5.14	3.84
MMF/Stable Value						
Fixed Interest Option	N/A	0.00	0.03	2.23	2.12	2.14

Expense Ratio and Standard Deviation: Lower is better

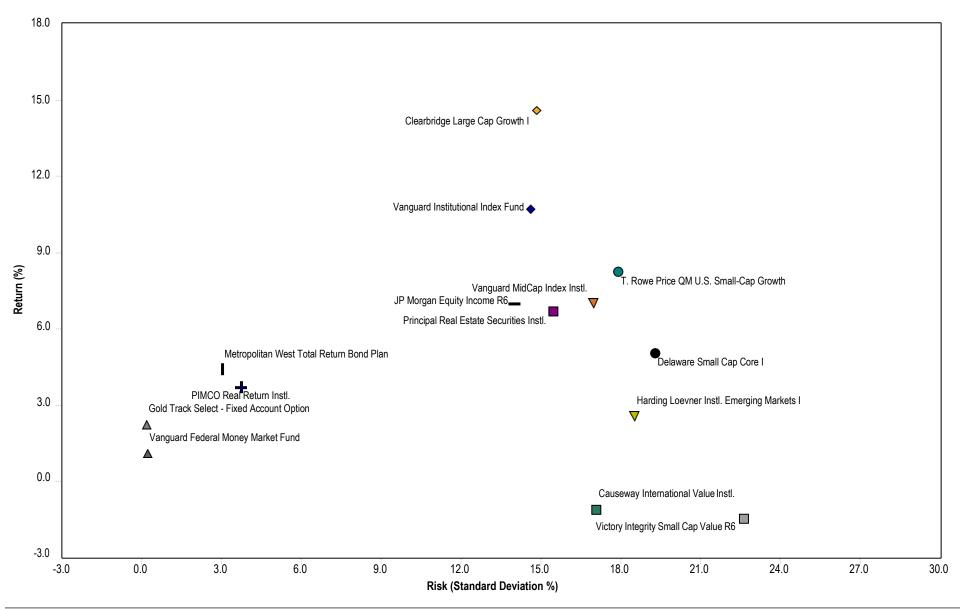
#### Risk and Return MassMutual



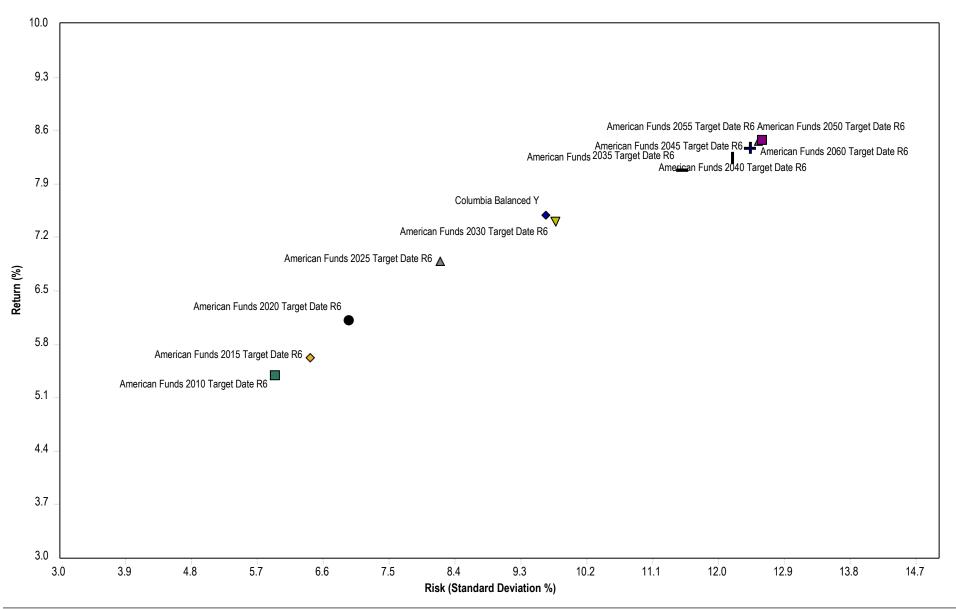
#### Risk and Return MassMutual



#### Risk and Return MetLife

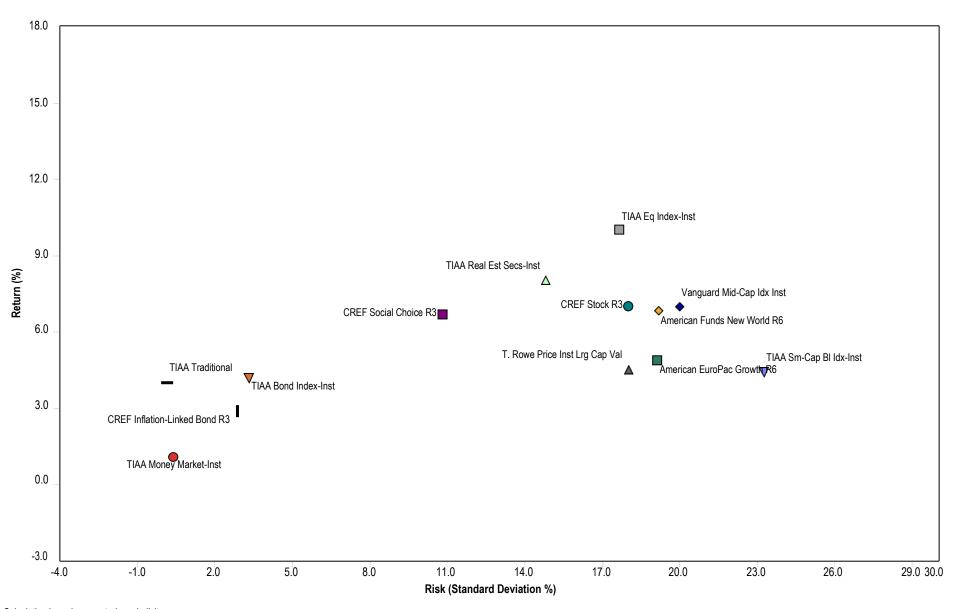


#### Risk and Return MetLife





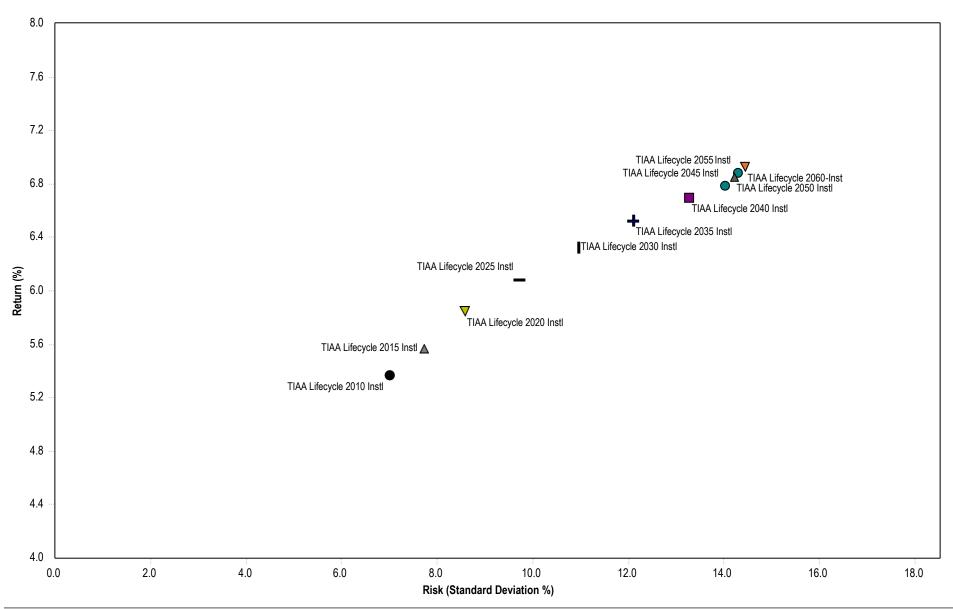
#### Risk and Return TIAA



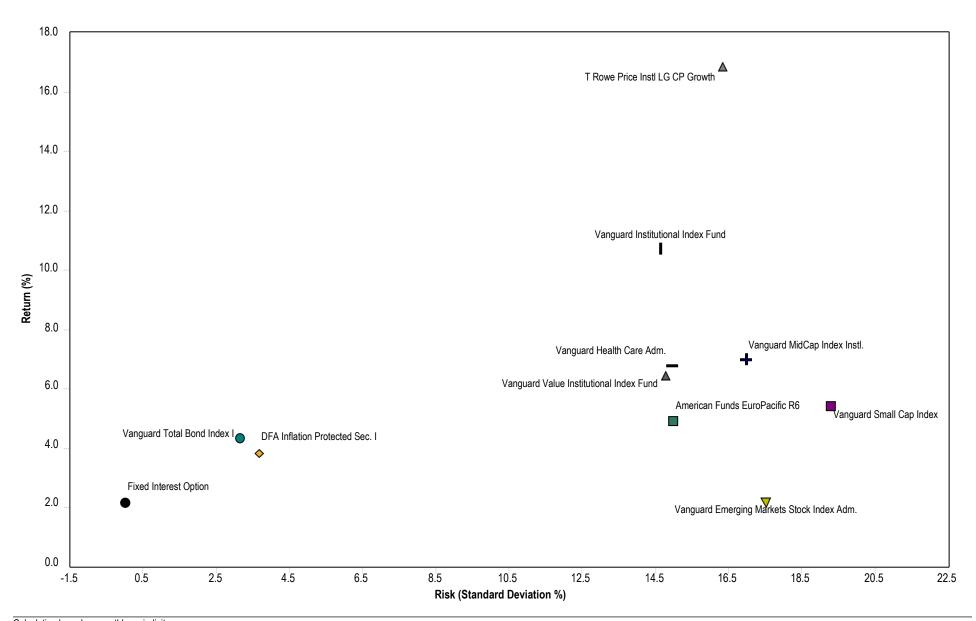
Calculation based on quarterly periodicity.



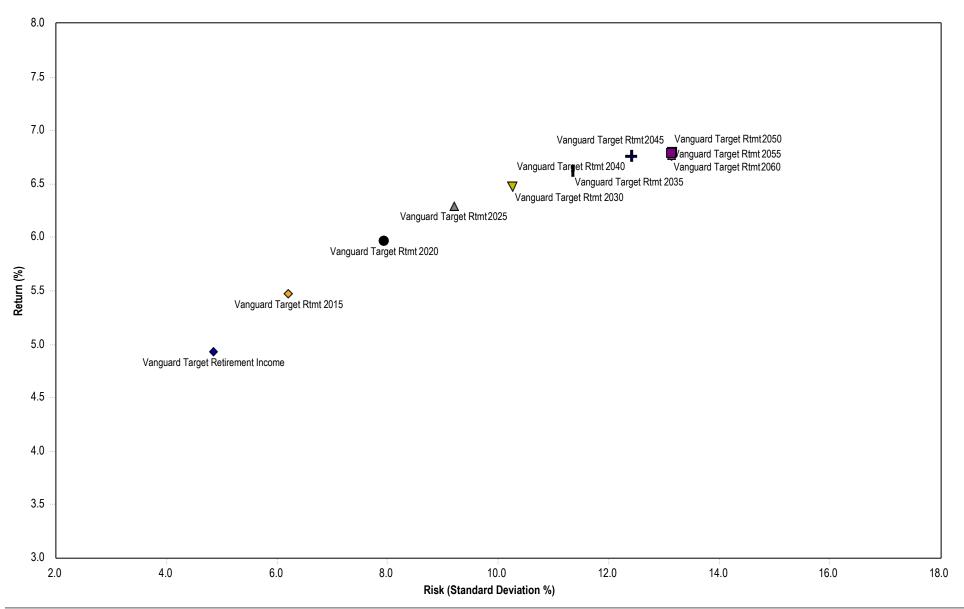
#### Risk and Return TIAA



#### Risk and Return AIG



#### Risk and Return AIG



## PUBLIC EMPLOYEE BENEFIT AUTHORITY AGENDA ITEM Retirement Policy Committee

Meeting Date: October 1, 2020								
1.	Subject: Deferred Compensation Program Plan Summary Report							

- **2. Summary:** Nancy Ornduff from Empower will present the SC Deferred Compensation Program (SCDCP) Plan Summary Report for the quarter ending June 30, 2020.
- 3. What is Committee asked to do? Receive as information
- 4. Supporting Documents:
  - (a) Attached: 2<sup>nd</sup> Quarter 2020 Performance Summary



# **Quarterly Review**

Period ended June 30, 2020

Presented October 1, 2020

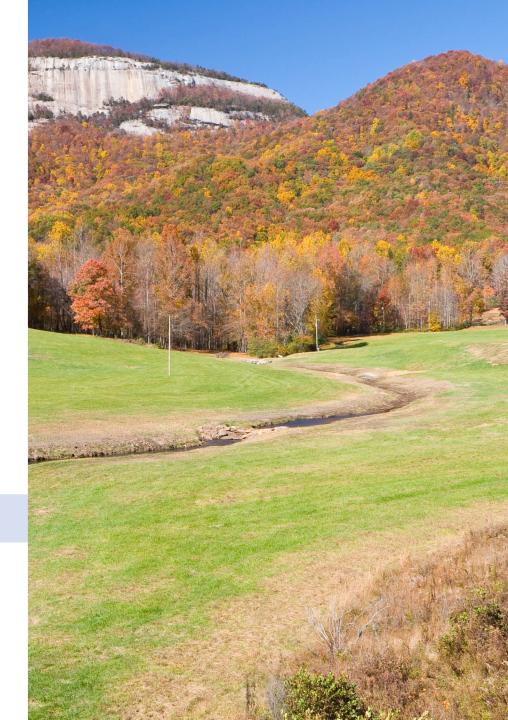




### **Table of Contents**

- COVID-19, market volatility, and the CARES Act
- Plan Statistics
- Participant Education
- Participant Engagement
- Website and Call Center statistics

# COVID-19, market volatility and the CARES Act



# 2020 Market Downturn- Investment Transfer Activity

- 1,262 participants initiated 3,698 total fund to fund investment transactions between February 16, 2020, and June 30, 2020, with total money movement of \$124,899,038.
- Average of total funds moved by 1,262 participants is \$98,969.
- Total money movement of \$124,899,038 represents 2.7 percent of the total assets under administration (\$4,600,018,531).\*
- Comparison with clients with a similar number of participants:
  - 84.8 percent less participants executed an investment transaction during this time period (1,262 unique participants vs. peer average of 8,300.60 participants during same time period).
  - 94.6 percent less total investment transactions (3,698 total investment transactions vs. peer average of 68,181.20 total investment transactions during same time period).
  - 53.3 percent less total money movement (\$124,899,038 vs. peer average of \$267,511,983.40 total money movement during same time period).

<sup>\*</sup>Participants with balances and assets under administration as of 6.30.2020.

# Coronavirus Aid, Relief, and Economic Security (CARES) Act

- Signed into law March 27, 2020.
- Synopsis of retirement plan-related provisions shared with clients that day, along with an invitation to a webinar, "CARES Act and its implications for retirement plans," which was held April 1, 2020.
- Empower waives fees on new loans and withdrawals beginning April 2, 2020 (Deferred Comp does not have a withdrawal fee).
- CARES Act provisions implemented in Empower's recordkeeping system effective April 5, 2020.
  - SC adopts all provisions on April 17, 2020; distributions, new loans, loan repayment suspension.

# CARES Act loans and withdrawals

April 21- June 30, 2020

	COVID-19 Withdrawals (Number)	COVID-19 Withdrawals (Dollars)	COVID-19 New Loans (Number)	COVID-19 New Loans (Dollars)	COVID-19 Loan Payment Suspensions
401(k)	242	\$2,372,417	4	\$91,025	14
457	36	\$285,311	1	\$21,547	6
TOTAL	278	\$2,657,728	5	\$112,572	20



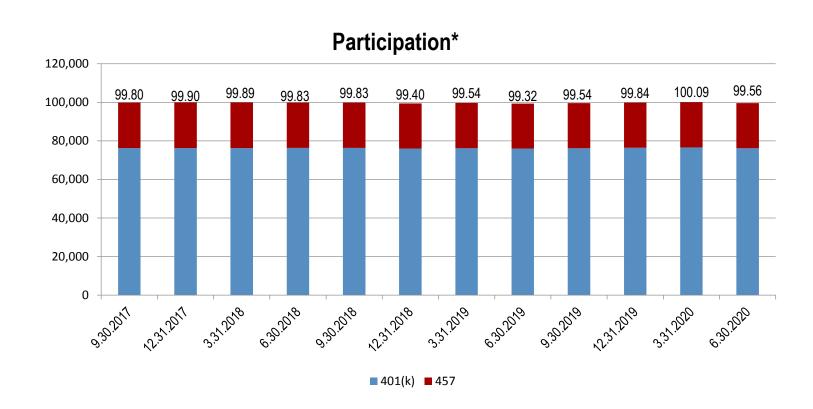
CARES Act participant flyer

# **Plan Statistics**



# **Participants**

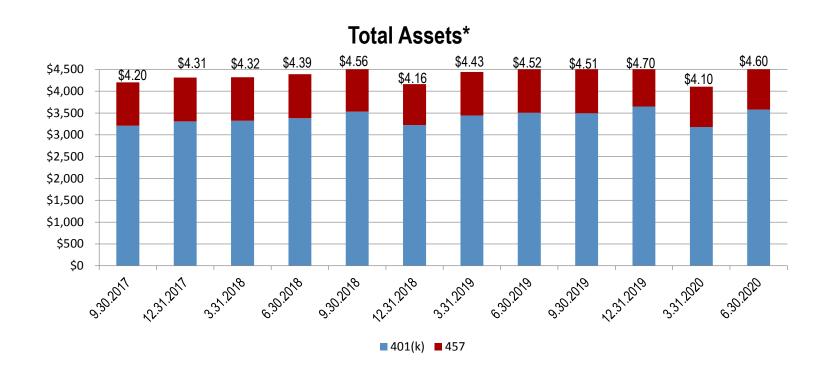
	401(k) Plan	457 Plan	Total
As of 06.30.2020	76,192	23,368	99,560



<sup>\*</sup>In thousands

# **Assets**

	401(k) Plan	457 Plan	Total
As of 06.30.2020	\$3,570,367,494	\$1,027,445,716	\$4,597,813,209

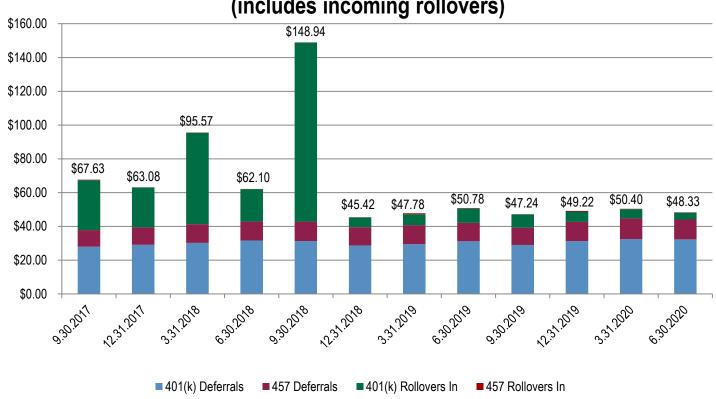


<sup>\*</sup>In billions

## Contributions

	401(k) Deferrals	401(k) Rollovers In	457 Deferrals	457 Rollovers In
Quarter ended 06.30.2020	\$32,322,967.14	\$4,062,125.86	\$11,790,556.33	\$153,747.67

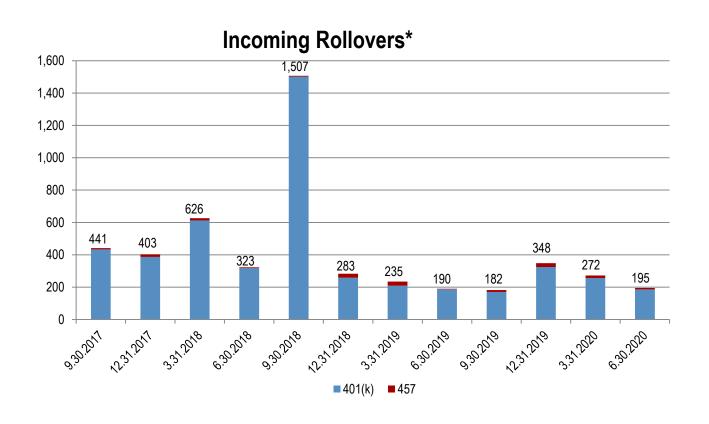




<sup>\*</sup>In millions

# **Incoming Rollovers**

	401(k) Rollovers In	457 Rollovers In	Total
Quarter ended 06.30.2020	186	9	195



# **Incoming Rollovers**

	401(k) Rollovers In	457 Rollovers In	Total
Quarter ended 06.30.2020	\$4,062,125.86	\$153,747.67	\$4,215,873.53



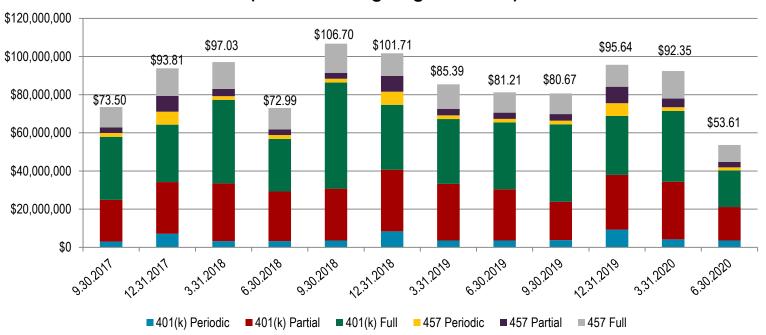


<sup>\*</sup>In millions

# **Distributions**

	401(k) Periodic	401(k) Partial	401(k) Full	457 Periodic	457 Partial	457 Full
Quarter ended 06.30.2020	\$3,626,550	\$17,529,543	\$19,136,110	\$1,610,364	\$2,864,002	\$8,847,047

# Distributions\* (includes outgoing rollovers)

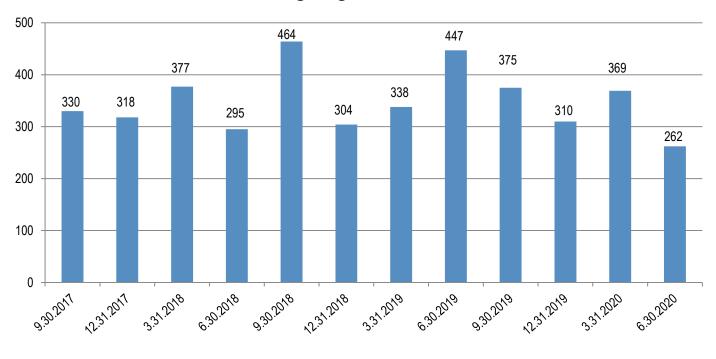


<sup>\*</sup>In millions

# **Outgoing Rollovers**

	401(k) Rollovers Out	457 Rollovers Out	Total
Quarter ended 06.30.2020	183	79	262

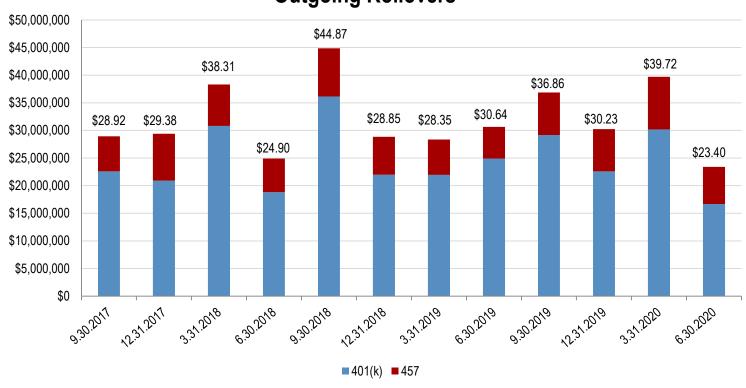
#### **Outgoing Rollovers\***



# **Outgoing Rollovers**

	401(k) Rollovers Out	457 Rollovers Out	Total
Quarter ended 06.30.2020	\$16,692,021.12	\$6,710,078.24	\$23,402,099.36

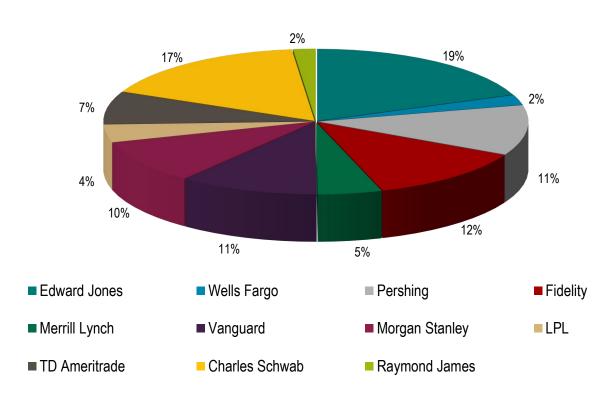
#### **Outgoing Rollovers\***



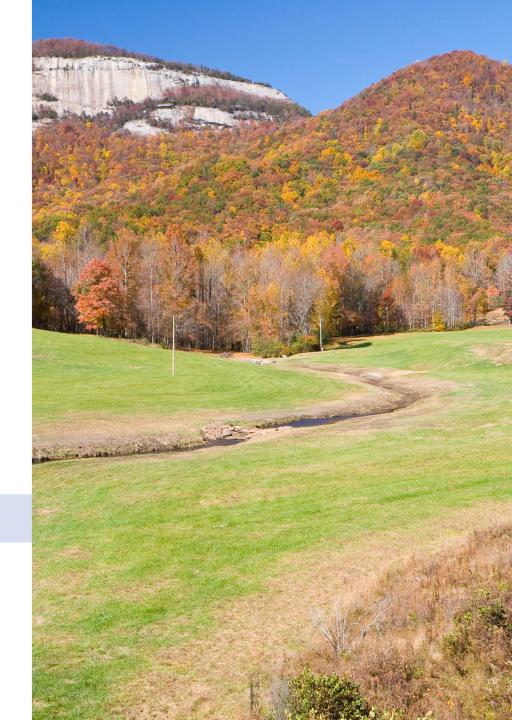
<sup>\*</sup>In millions

# Outgoing Rollovers by Vendor

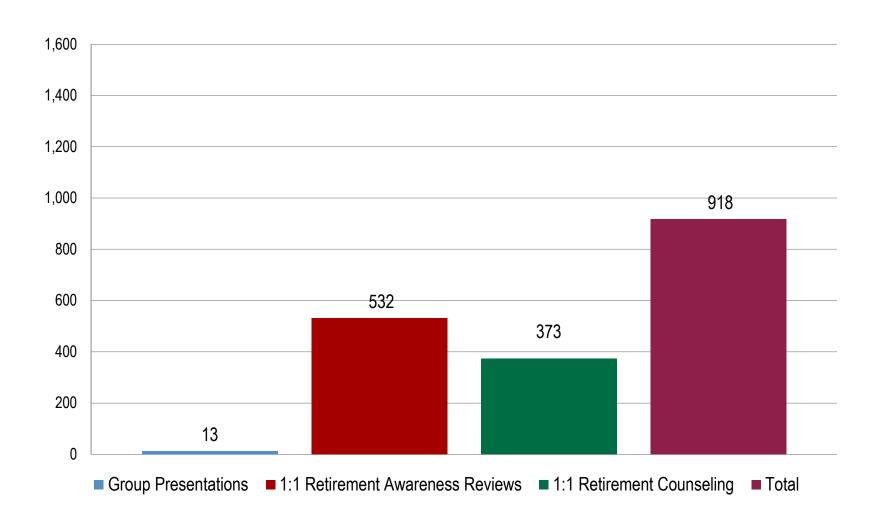
Rollovers out by vendor as of 06.30.2020 (\$23,402,099.36)



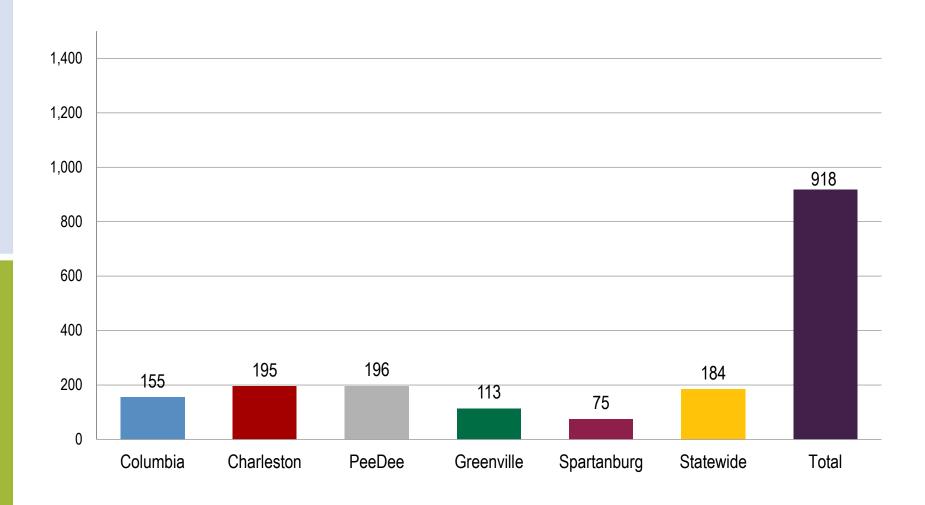
# Participant Education



# Retirement Plan Advisor (RPA) Activity - Second Quarter 2020



# RPA Activity by Region - Second Quarter 2020



# RPA Surveys\*

How many years do you have until retirement?				
Less than 10 years	51%			
10-20 years	19%			
20+ years	11%			
Already retired	19%			
Did you take action during your meeting with your RPA?				
Yes	61%			
No	39%			

# How would you rate your RPA's ability to adequately answer your questions and share relevant knowledge with you?

Excellent	71%
Highly effective	23%
Effective	5%
Somewhat effective	1%
Not effective	0%

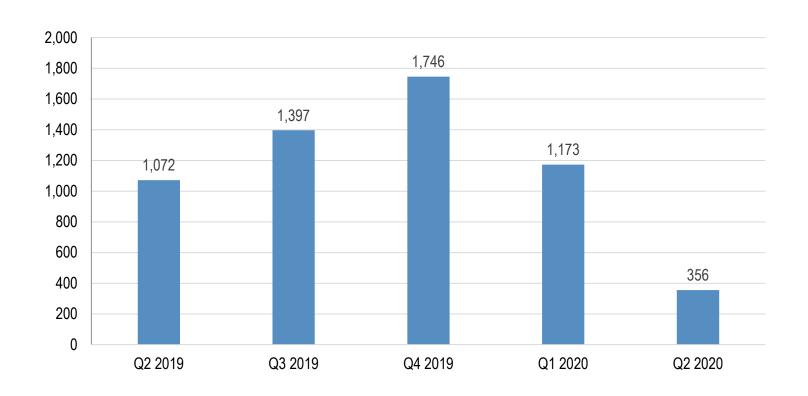
# On a scale of 1-10, how likely are you to refer a colleague to your RPA?

8-10	95%
5-7	4%
1-4	1%

<sup>\*205</sup> respondents between 4.01.2020 and 6.30.2020.

# New Enrollments\*

	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020
Total	1,072	1,397	1,746	1,173	356



<sup>\*</sup>Across all sources

# **Asset Allocation Tool Usage**

	As of 03.31.2020	As of 06.30.2020	Change from previous quarter
401(k) Plan			
100% invested in one Target Date	6,386	6,474	+88
My Total Retirement Users	18,459	18,592	+133
457 Plan			
100% invested in one Target Date	2,637	2,877	+240
My Total Retirement Users	5,740	5,807	+67

# Participant Engagement



# Participation campaign

Dates: June 16 - 30

#### Audience:

- Eligible employees not enrolled in 401(k) or 457
- Follow-up email sent by RPAs to those who did not enroll after campaign

#### Reach:

Email: 10,206 delivered
Open rate: 39.3 percent

Click rate: 11.2 percent

• Mailer: 10,710

#### Results:

• 401(k) Plan: 56 enrollments

457 Plan: 4 enrollments





#### Start saving, keep living



One of the benefits of working for your employer is the ability to participate in the South Carolina Deferred Compensation Program's (Deferred Comp) 401(k) and 457 plans. Saving through Deferred Comp is a smart, simple way to work toward a more rewarding future. Enroll today to start taking advantage of tax-saving and other important benefits.



CALL **877.457.6263** 

to request an enrollment form

#### Deferred Comp highlights:

- Before-tax and Roth options for the 401(k) and 457 plans
- · Dedicated local retirement plan advisors
- · Minimum contributions as low as \$10 per paycheck

#### Email



Mailer front

# Annual participant satisfaction survey

Dates: May 15 – June 5

#### Audience:

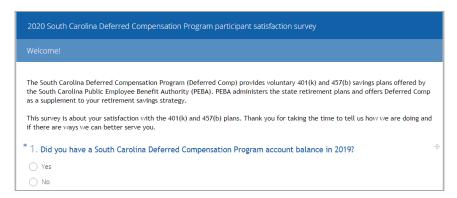
- All participants visiting the website
- All participants with an email address on file

#### Reach:

- Email: 75,411 delivered (initial and reminder)
  - Open rate: 33.65 percent

#### Results:

- 4,953 completed survey
- 96% Satisfaction rate



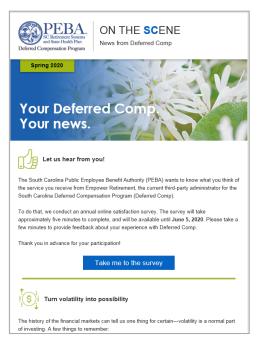
#### Survey landing page



Email

### Other deliverables

- Spring 2020 news email delivered
- New Deferred Comp branding began
- How to use the website statement stuffer
- Added pre-retirement WebEx links to *Program resources* webpage
- Territory map, TimeTap links (online scheduler) added to *Upcoming advisor* meetings webpage
- Updated Investment information webpage with new TDF fund fact sheet and 3Q Stable Value Fund interest rate



#### Spring news email

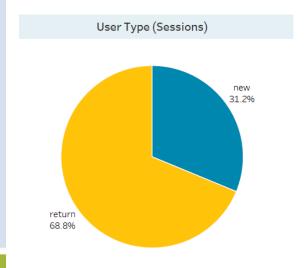


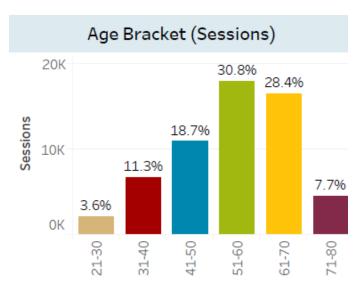
New branding template

# Website and Call Center statistics



## Website statistics Second Quarter 2020



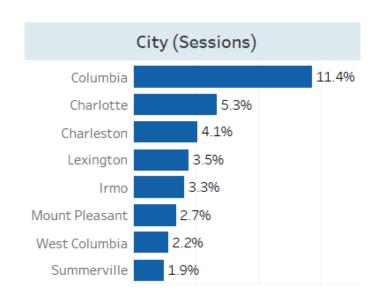


Overall Performance			
Unique Users	49,243		
Sessions	128,813		
Pageviews	788,775		
Pages/Session	6.12		
Users who logged In	19,262		
Avg. Session Duration	00:05:55		
Sessions Per User	2.62		
Bounce Rate	9.83%		

#### Change from 1Q2020

- Unique users: 58,995 decrease of 16.5 percent
- Sessions: 151,636 decrease of 15.1 percent
- Users who logged in: 22,790, decrease of 15.5 percent
- Slight decrease from 2Q2019 numbers

# Website statistics Second Quarter 2020



#### Top 3 pre-login pages

- Program resources:
   1,302 views
- About Deferred Comp: 1,134 views
- Enroll now:1,032 views

#### Gender by session

Male: 57.6 percentFemale: 42.4 percent

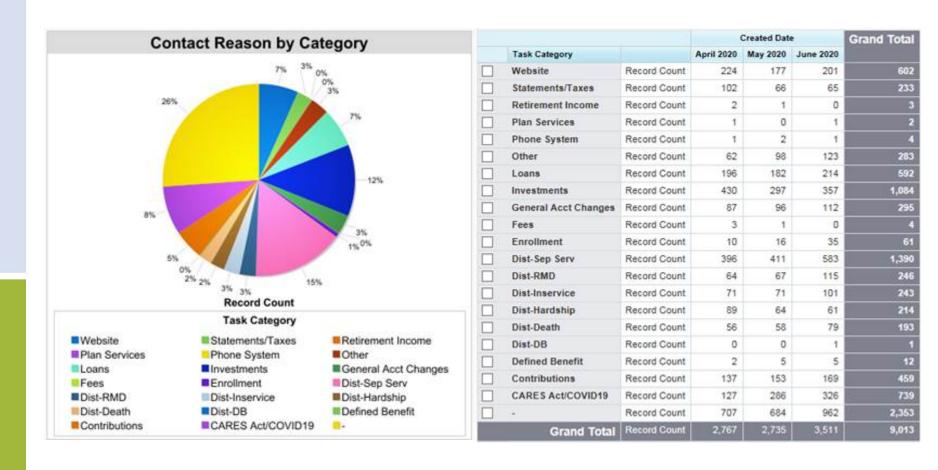
#### Top 3 post-login pages

- Account details: 70,383 views
- Account overview: 32,529 views
- Transaction history: 13,219 views

#### **Devices per session**

- Desktop: 71.1 percent
- Mobile: 24.1 percent
- Tablet: 4.8 percent

# Call Center statistics - Second Quarter 2020



# Call Center statistics - Second Quarter 2020

1,399

Volume	
Total Contacts:	9,013
Contacts by Plan	
<u>Plan</u>	Record Count
State of South Carolina Salary Deferral 401(k) Plan and	7,614

State of South Carolina 457 Deferred Compensation Plan and

# 3,000 - 2,767 2,735 2,000 - 1,000 - April 2020 May 2020 Date June 2020

#### Top 10 Reasons

Trust::98955-02

Task Reason	Record Count
Sep Serv Eliqibility/Request	708
Account Balance	547
Trouble Logging In - Existing User	443
Withdrawal - Inquiry/form request	279
Sep Serv Status	277
Sep Serv Initiation by Agent	222
Fund Transfer/Rebalancer	207
Existing Loan Inquiry/Payments	195
Investment Options/Performance	190
RMD	182

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